



Energy+Environmental Economics

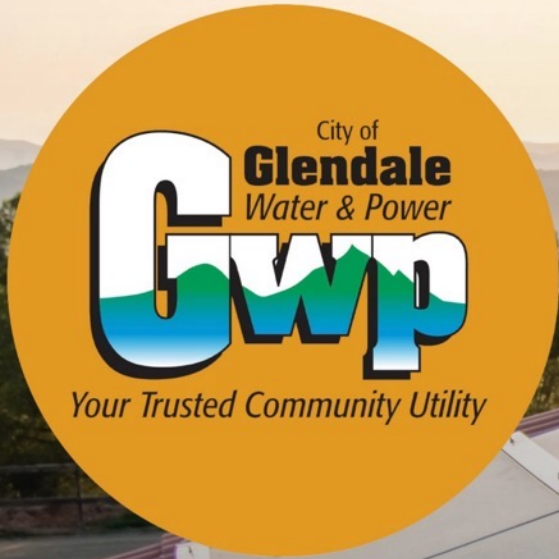


Community Meeting

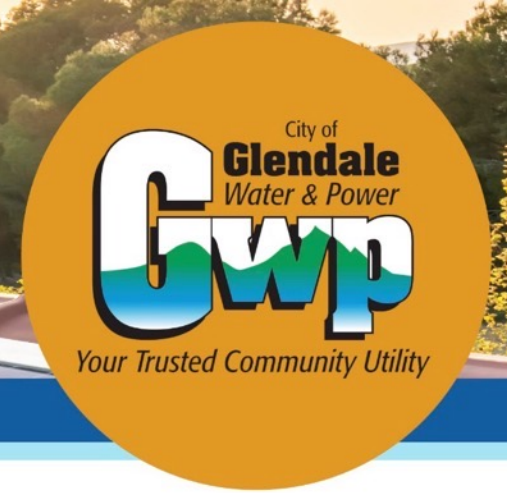
Plan to Increase Solar Adoption and Develop
Additional Distributed Energy Resources



May 30th, 2024

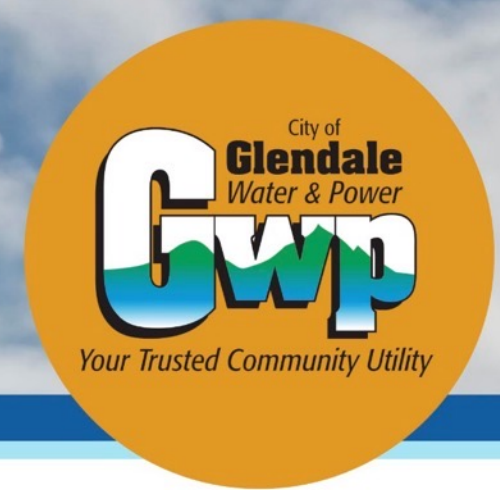


Welcome & Introduction



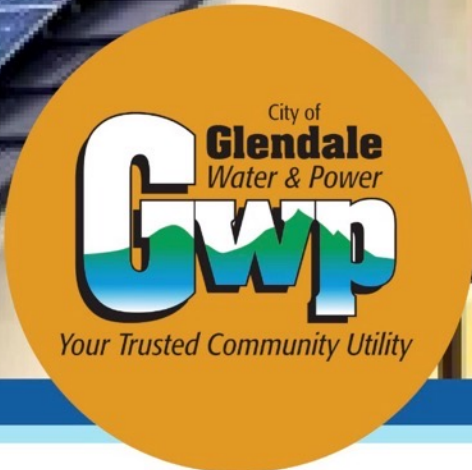
Meeting Objectives

- Provide information and progress about the plan to the community
- Gather feedback
- Understand areas of concern



Meeting Agenda

Agenda	Minutes
Welcome and Introduction	5
Plan Scope & Objectives	10
Community Inputs	5
Plan Analysis Insights	60
Q&A	30
Closing Remarks and Future Engagement	5



Team Members



 Energy+Environmental Economics

Eric Cutter

Partner & Project Lead - E3
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Primary Presenter



 WILLDAN

Rosie Kang

Vice President - Willdan
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Presenter

Community Outreach and Event Support

DAKOTA
communications
public affairs • public relations • marketing
strategic communications • crisis management



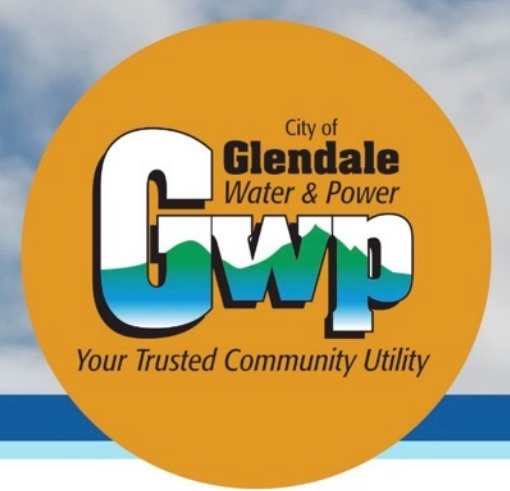
Christian Bradley

Account Manager - Dakota Communications
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Facilitator



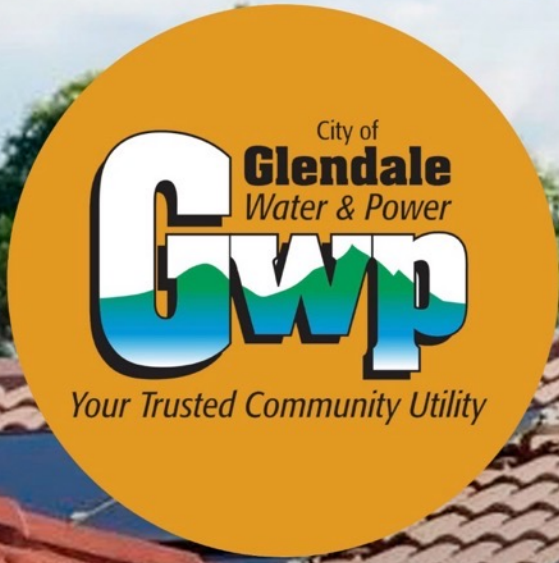
Emily Reyes

Account Manager - Dakota Communications
emily@dakcomm.com
Event Support

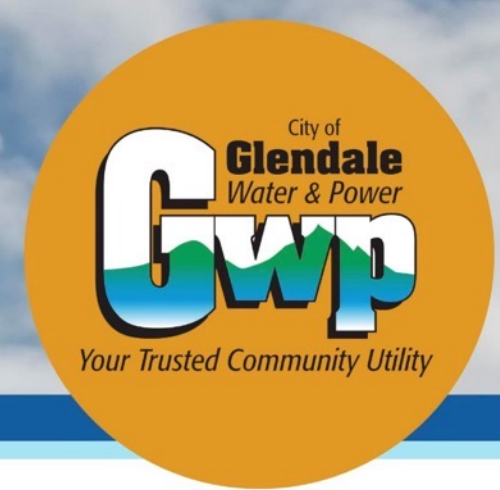


Important Notes

- Plan in mid-design phase
- Sharing plan progress
- Seeking your feedback
- Results are subject to further refinement



Plan Scope & Objectives



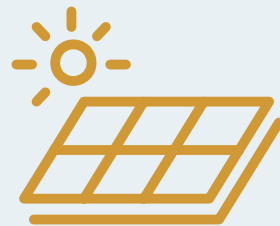
Types of DERs *(Distributed Energy Resources)*



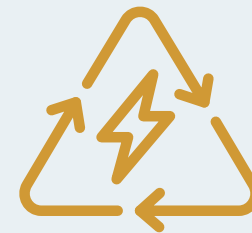
**Energy
Efficiency**



**Electric
Vehicles**



**Customer-
Sited Solar**



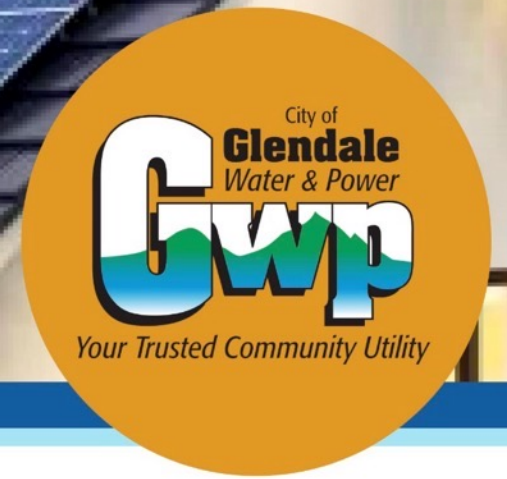
**Flexible
Loads**



**Energy
Storage**



**Demand
Response**



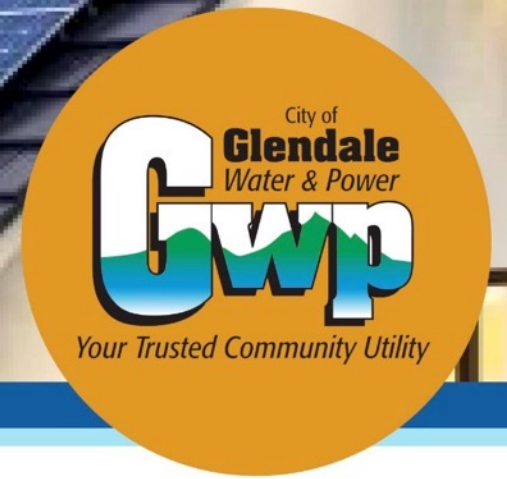
Today's Coverage and Exclusions

What we will cover today

1. DERs, including solar and storage
2. Preliminary quantitative analysis results

What we will not cover today

1. Other DERs (EV, EE, DR, etc.)
2. Improved avoided costs
3. Deep dive of program design proposals

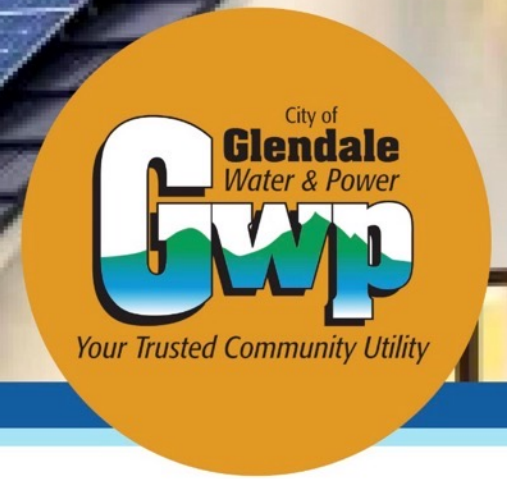


Plan Scope

City Council Resolution of August, 2022:

10% of GWP customer solar and energy storage adoption by 2027

Dispatchable and peak load reduction capacity of 100 MW



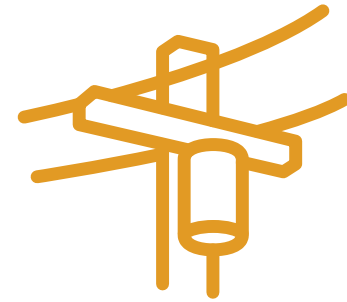
Plan Objectives



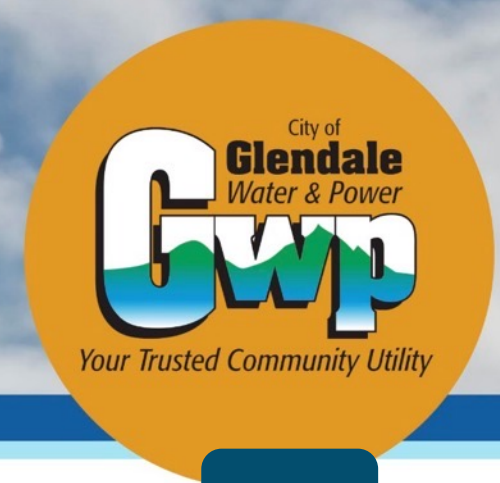
Encourage customer adoption of solar and storage



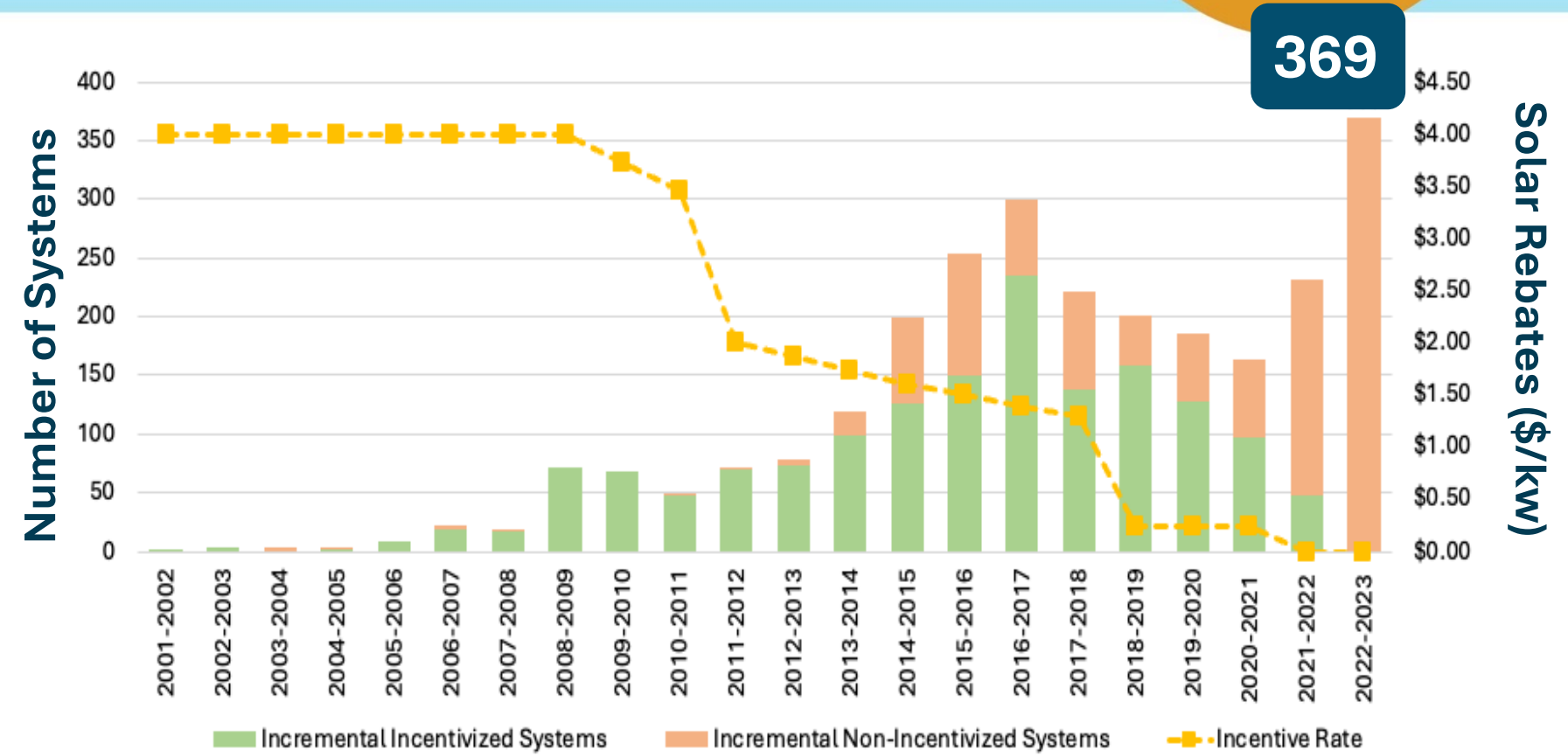
Manage cost-shifts to ensure affordability

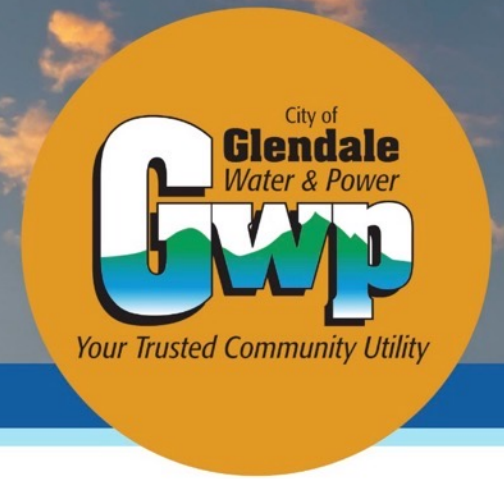


Deliver grid and community benefits at a reasonable cost



- **2,921 solar systems installed since 2001 (28 MW)**
- **3.25% of customers have solar**





Plan Timeline

We're Here!

May 2024

This is the 5th community meeting



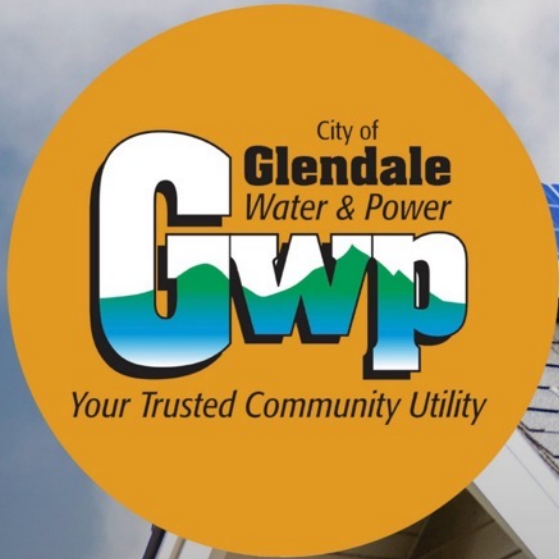
Aug – Sept 2024

E3 delivers plan analysis and recommendations to GWP for review

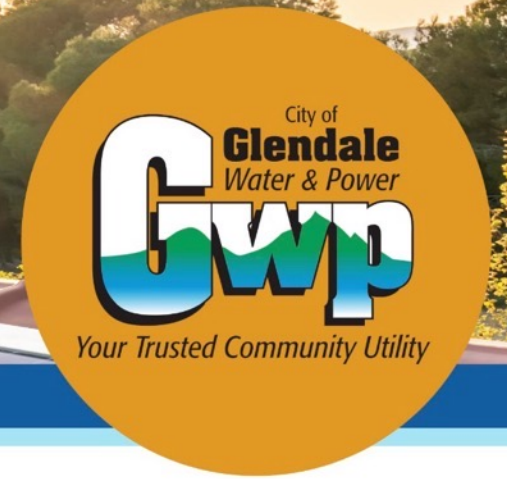


Shortly Thereafter

GWP and E3 will present the final report to Commission and City Council

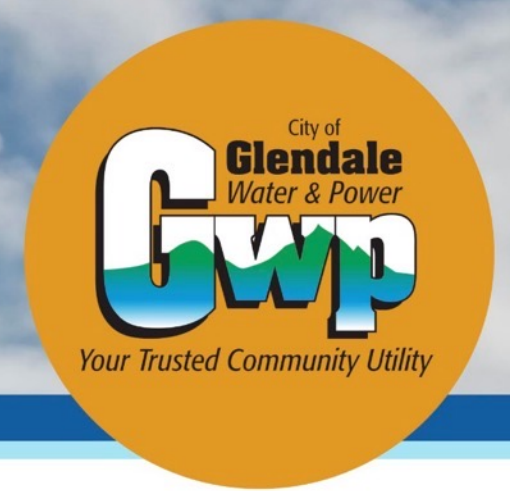


Community Inputs



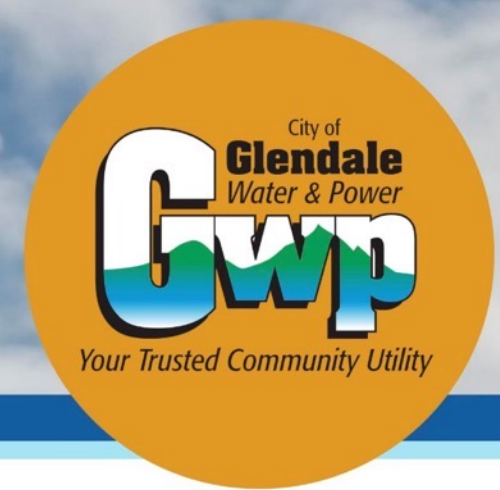
Collecting Community Inputs

- **Comment Cards**
 - **Emails**
 - **In-Person Notes**
- + Upfront rebates for mitigating initial costs
 - + Net metering for solar and storage
 - + Expedited and streamlined approval process
 - + More guidance on federal and state resources
 - + More guidance and support in solar and DER adoption process



Collecting Community Inputs

- **40,000** customers surveyed
- **100+** unique responses received
- **Survey respondent priorities:**
 - + Affordability and reliability
 - + Community solar projects to assist renters and low-income households
 - + Rebates, net metering, and bill transparency
 - + More education and outreach
 - + Regulatory and approval process clarity



Addressing Community Inputs

- Solar & Battery Storage Contractors on GWP website
- Number of installations completed

www.glendaleca.gov/SolarContractors



KNOW BEFORE YOU BUY



CALIFORNIA SOLAR CONSUMER PROTECTION



CONSIDER YOUR PURCHASE OPTIONS



SOLAR & ENERGY STORAGE CONTRACTORS



SOLAR ENERGY SYSTEMS TAX CREDIT



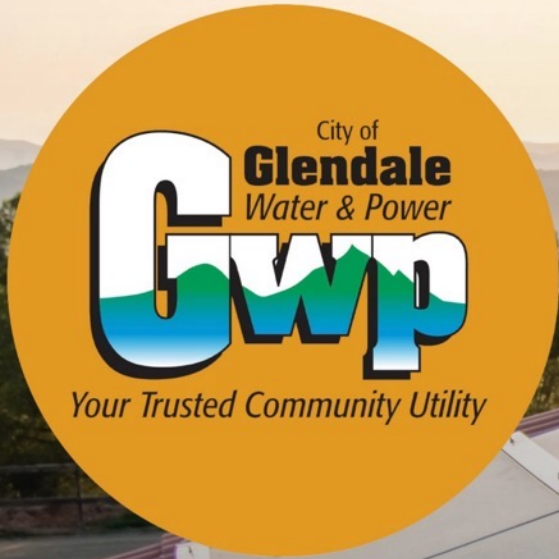
LEARN SOLAR TECHNOLOGY BASICS



NET ENERGY METERING (NEM) PROGRAM



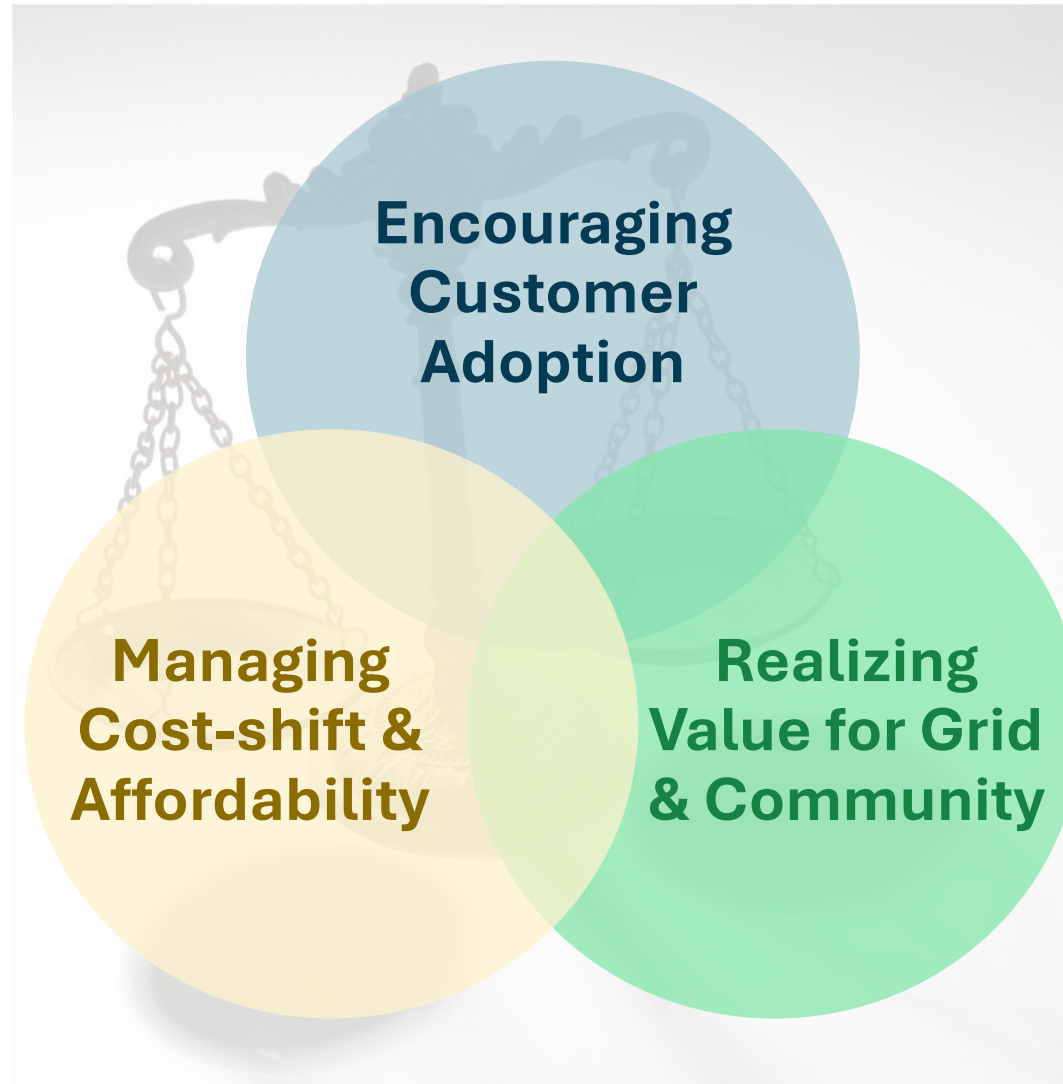
METERING, MONITORING, & MAINTENANCE



Analysis Insights

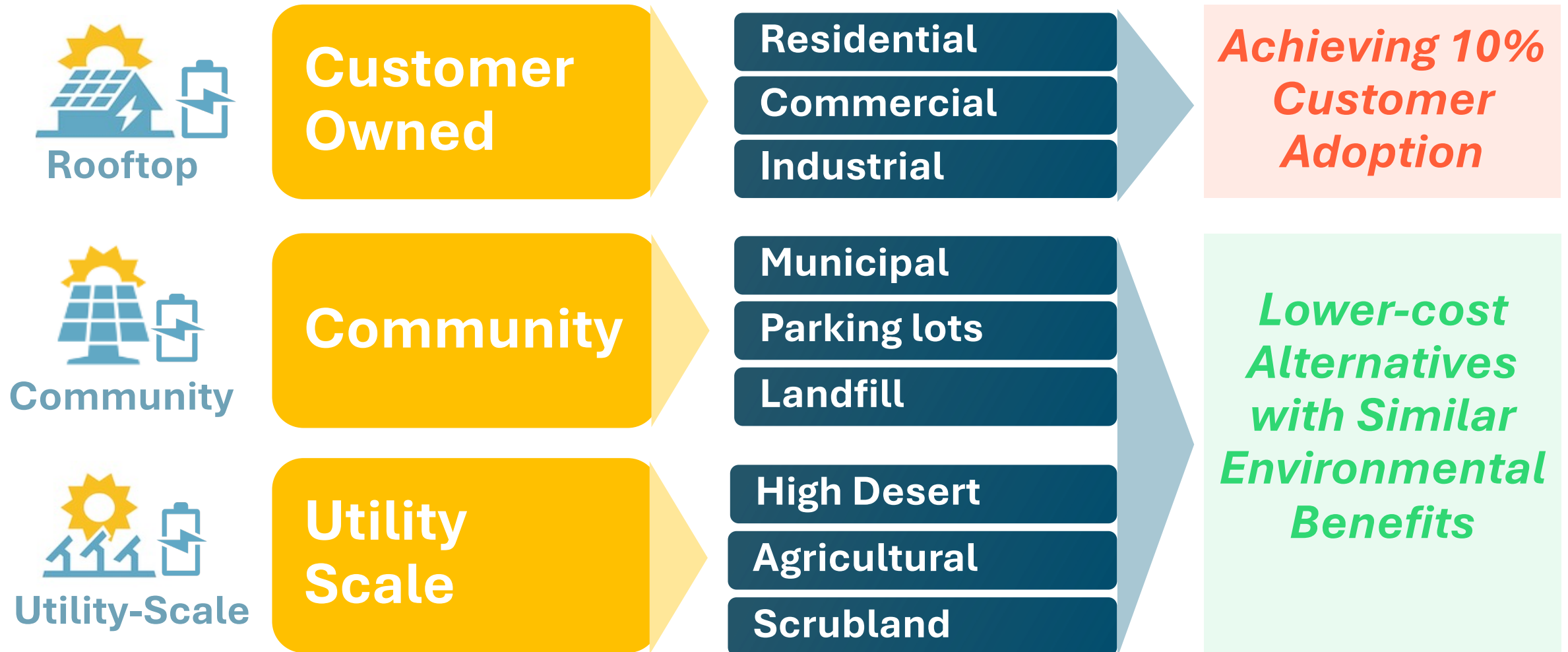
Carefully Balancing Multiple Objectives

Incentives for encouraging solar adoption

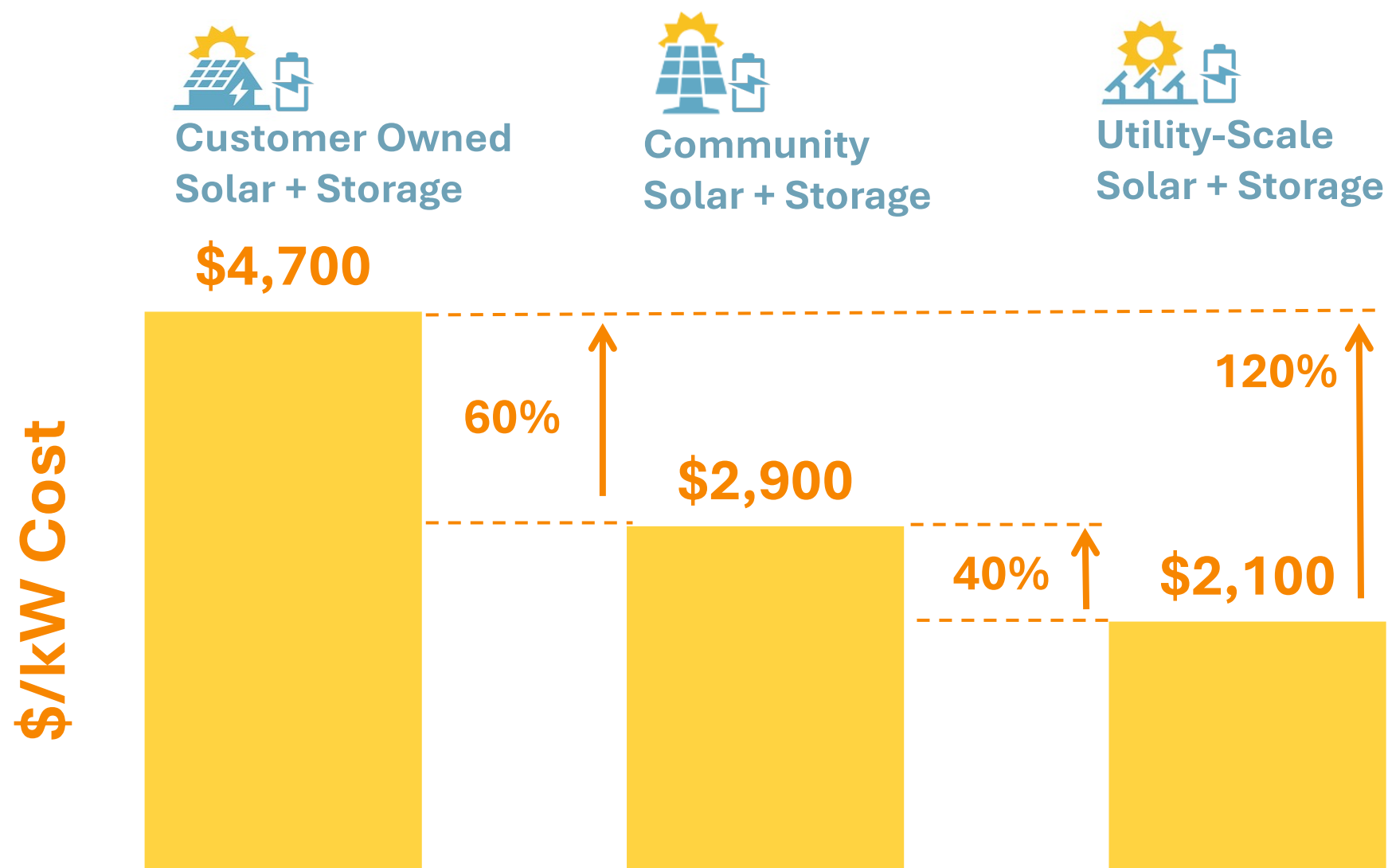


Manage cost-shift & ensure social equity

Different Types of Solar and Storage Installations



Customer Owned Solar And Storage Is More Expensive



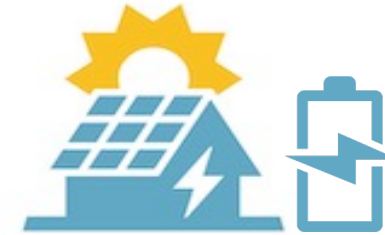
Additional Benefits of Community and Customer Owned over Utility Scale Solar and Storage



Community

+ Community Solar

- Transmission & Distribution (T&D) Investment Reduction
- T&D Line Loss Reduction
- Reduced Land Use Impacts
- Local Reliability, Resilience
- Local Jobs



Customer Owned

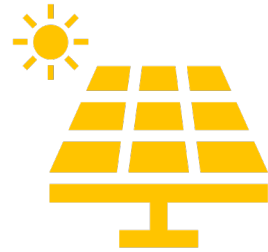
+ Rooftop Solar

- All Benefits of Community Solar
- Plus**
- Customer Reliability
 - Energy Use Awareness
 - Increased Home Value

NEM Compensation for Rooftop Solar Increases Rates for All Customers

Solar Benefits

NEM Bill Savings



Not Utility Costs
Avoided by Customer Solar
Avoided by Utility Scale Solar

Environmental & Societal
Some Transmission & Distribution
Energy, GHG, Some Capacity

Utility Costs Not Avoided by Solar

Utility Costs Avoided by Solar

NEM Cost Shift



Rate Increase

GWP has been exploring city-owned solar!

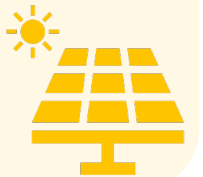
- + GWP has identified 10-15 large city-owned sites for developing solar projects
 - Large rooftops, parking lots, landfill, etc.
 - Collectively 10 MW of solar capacity
 - 6 projects approved for construction (5 MW)
- + Cooperation between GWP and the community is essential



Can we reach 10% customer solar adoption by 2027?

- **Theoretically** feasible only with significant utility investment
- Net impact of **\$60-\$140 million** in 2024-2030 to Glendale ratepayers
 - + Bill Savings
 - + Utility Incentives
 - - Benefits
- Electric rates increased by **8%-16%** by 2030

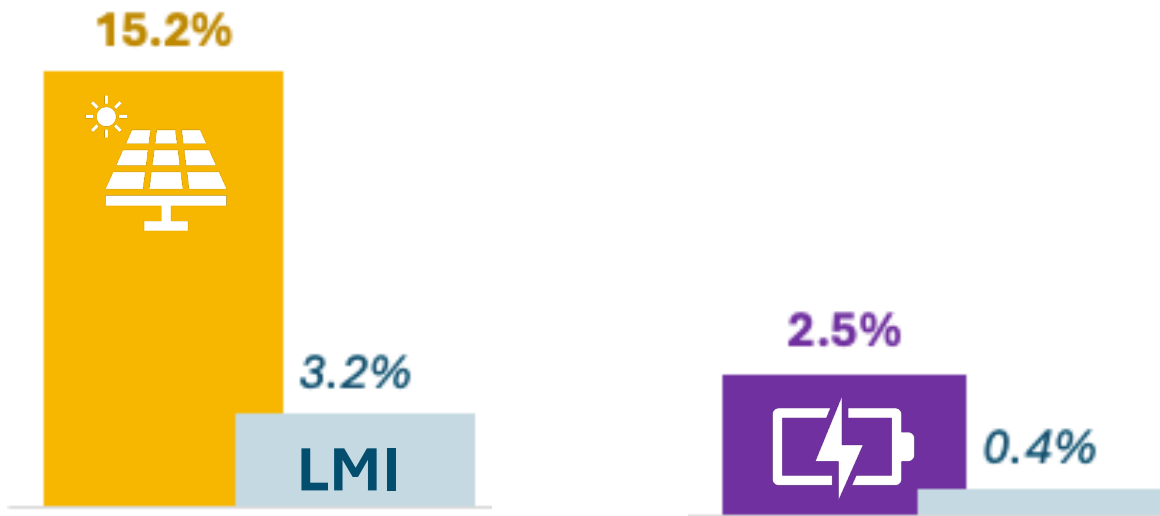
- Prerequisites needed by early 2025:
 1. Robust community outreach & support
 2. Improved permitting processes
 3. Available solutions to address tenant-owner split incentives



- 2027 goal is technically feasible, but expensive
- 2030 would be more realistic, and could potentially reduce program costs

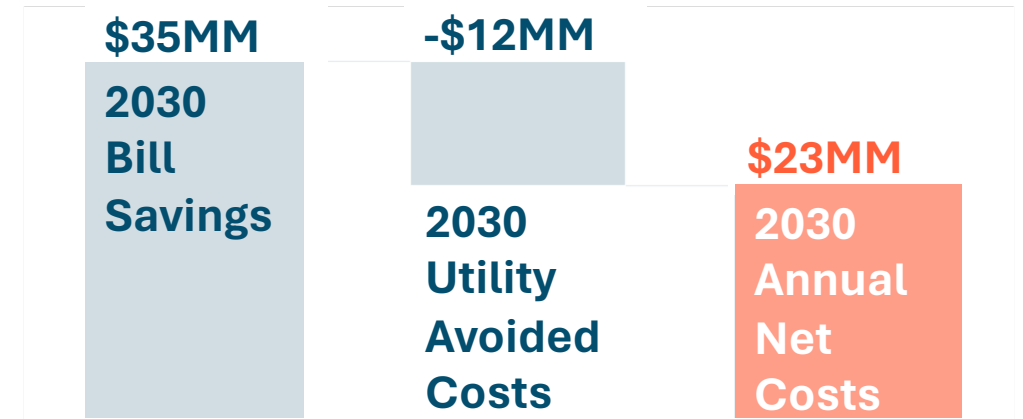
Adoption and Cost Implications of Continuing Current NEM

2030 Adoption



2030 Cost

- **\$80 Million** net ratepayer costs in 2024-2030
- **\$23 Million** net ratepayer costs in 2030
- **~ 9%** rate increase in 2030
- **~ \$6-7/mo** bill impact on LMI customer in 2030



- Continuing the current NEM program will result in an annual net cost to ratepayers of \$23 million in 2030 and increase rates by 9%

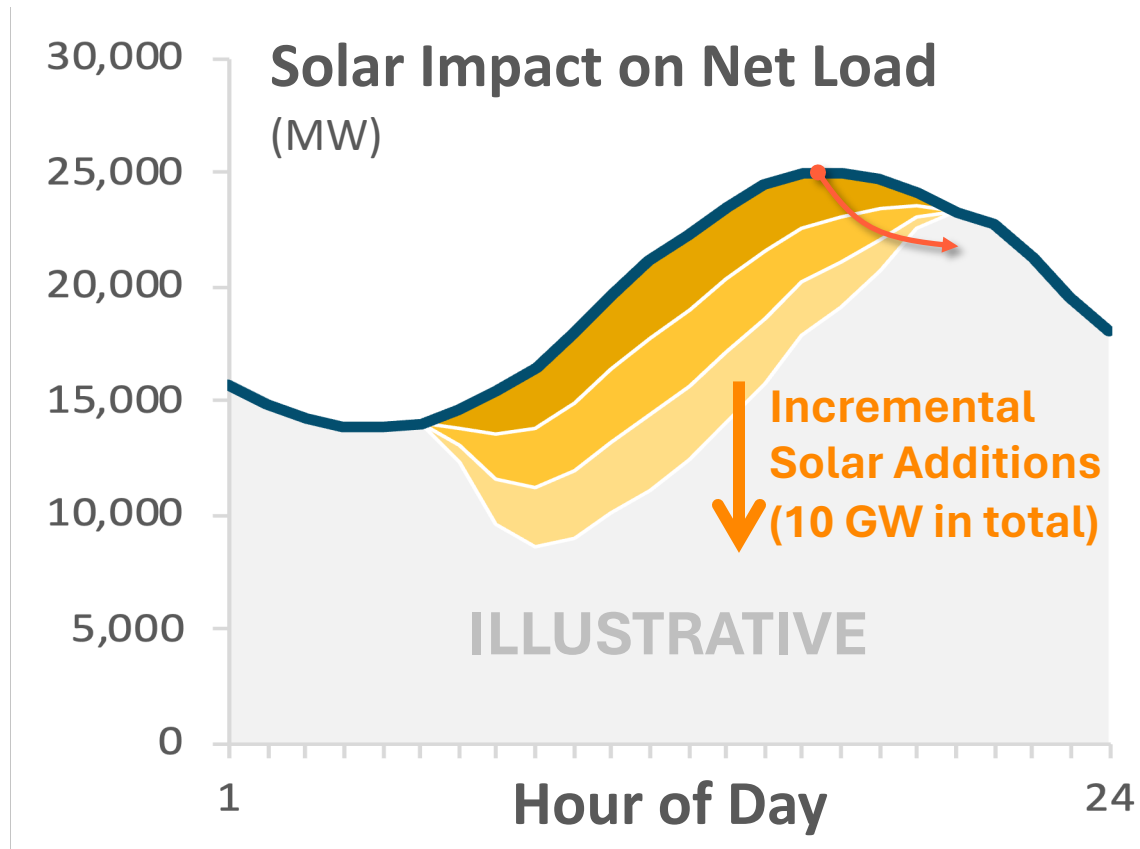
Can we reach 10% customer storage adoption by 2027?

- + Most customer owned storage is paired with solar
- + Only 7% of existing customer solar systems in Glendale have attached with battery storage
- + Not theoretically feasible, even by 2030, without significant utility investment through full direct install programs

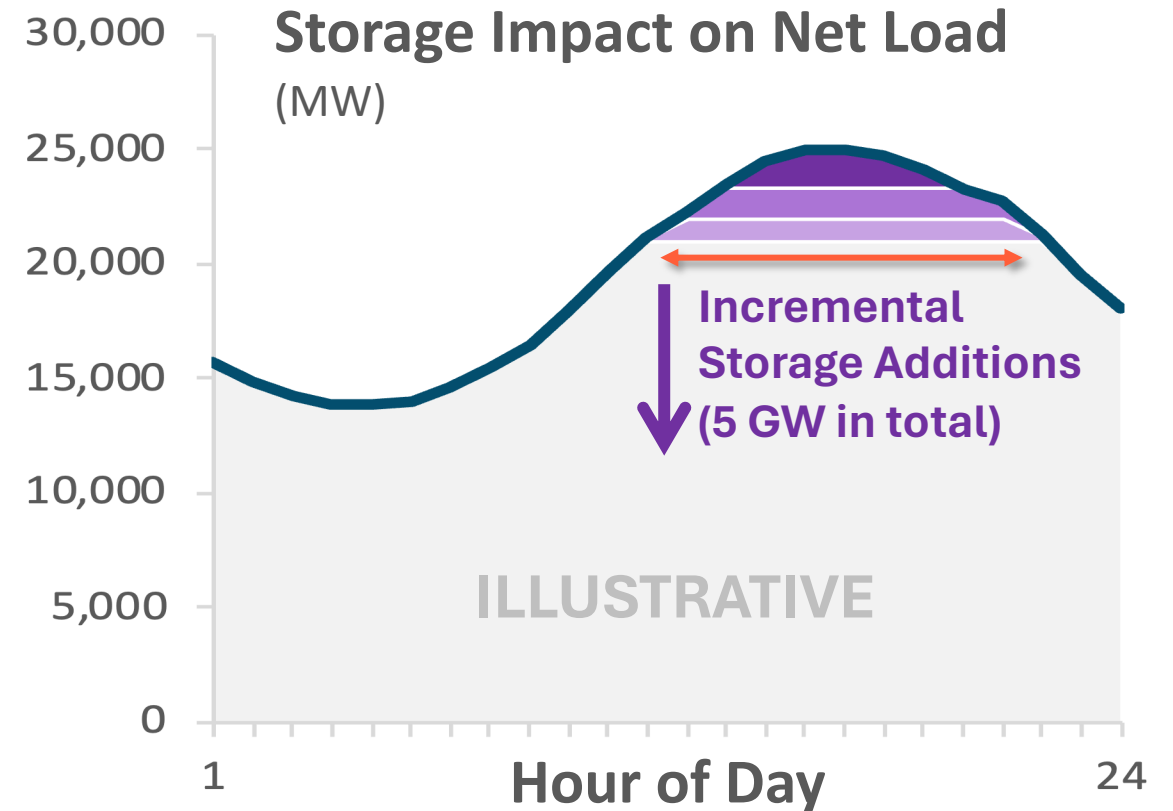


- It would be more realistic to target 10% total solar adoption and 2% solar + storage adoption by 2030

Peak Load Reductions Decline with Increasing Adoption

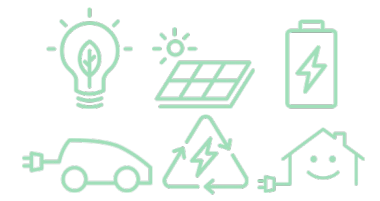


- Net peak load shifts to after sunset



- Effective capacity per MW of storage declines

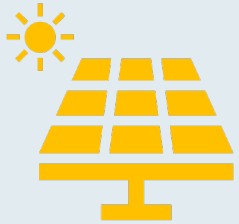
Can we reach 100 MW dispatchable and peak load reduction capacity by 2027?



- + Plan requires further study in next phase
- + **Effective Capacity:** requires 200-300 MW customer solar, 40-60 MW customer storage, and other DERs
- + **Nameplate Capacity:** theoretically feasible with significant utility investment: suggested target year between 2030 and 2035

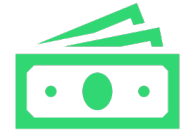
- **100 MW effective capacity would require at least 300 MW of DER additions by 2027**

Customer Solar and Storage Economics



+ Economic case for customer solar is already strong

- Solar payback in 6-9 years
- Faster payback with 30% federal tax credits



Initial
Costs



Available
Incentives



+ Economics for customer storage is poor

- Provides reliability, but pricier than fossil fuel alternatives
- Minor bill savings with full NEM compensation and flat (non-TOU) retail rates



Net Metering
Bill Savings

4 program scenarios to show trade-offs in adoption, equity and costs

Scenario 1: Continue NEM

Scenario 2: Targeted Low and Moderate Income (LMI) & Multi-family (MF) Adoption

Scenario 3: Balanced

Scenario 4: High Adoption

Program & Incentive Design

Bill Savings

Additional Incentives

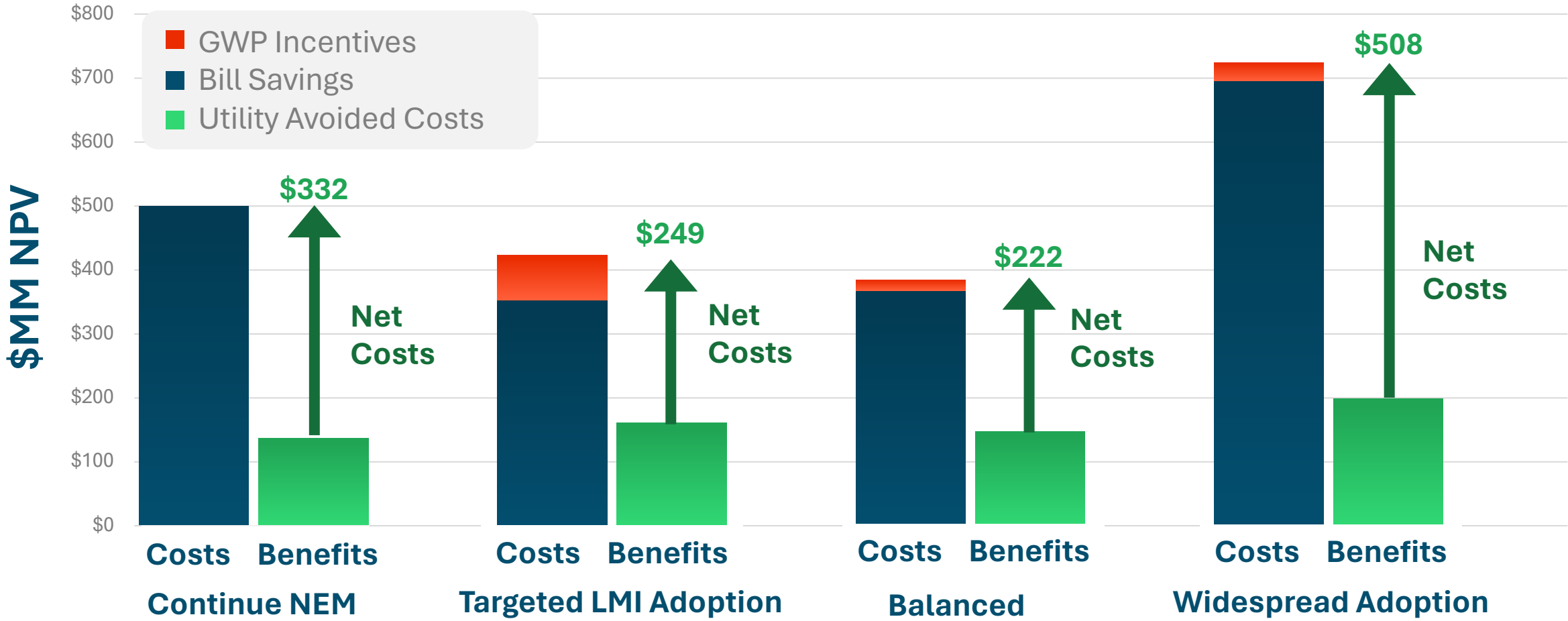
Address Additional Barriers

Resolve Split Incentives

Provide More Utility Support

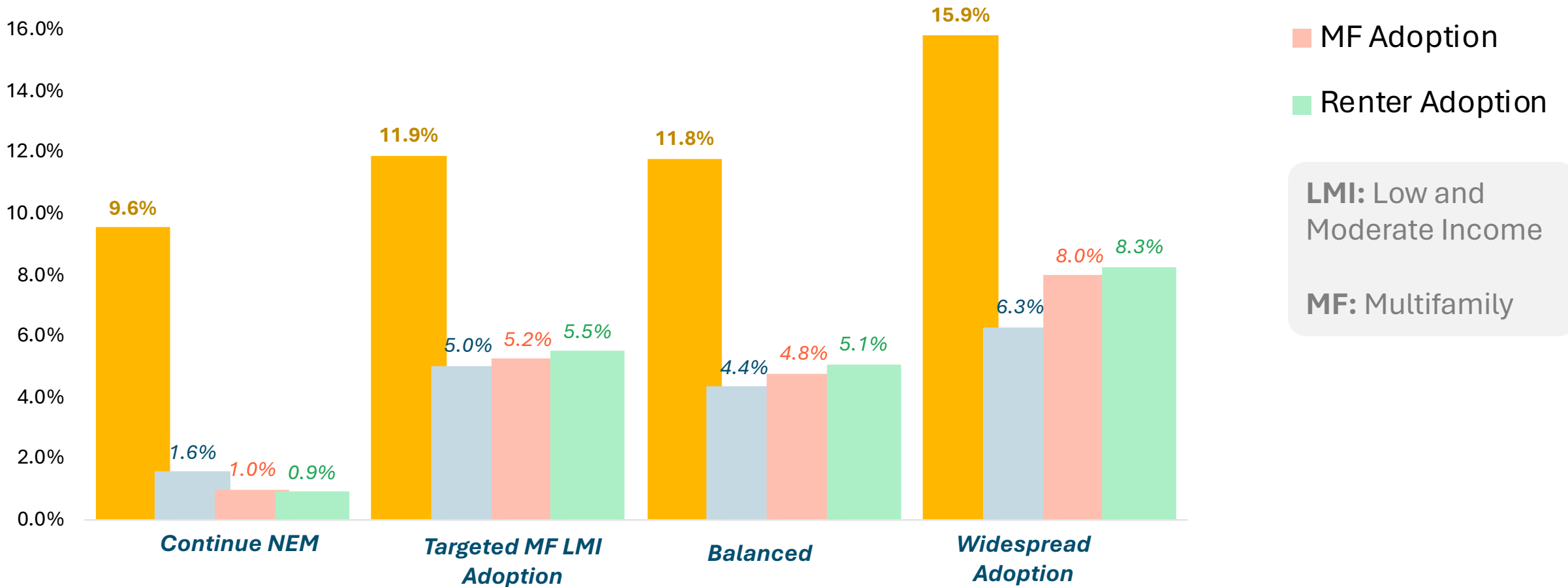
All Scenarios have net ratepayer costs that increase GWP rates

Total Glendale Ratepayer Costs and Benefits
For Solar and Solar+Storage Systems Adopted in 2024-2030



2027 Adoption Rates

Solar Adoption (% of Total GWP Electric Customers)

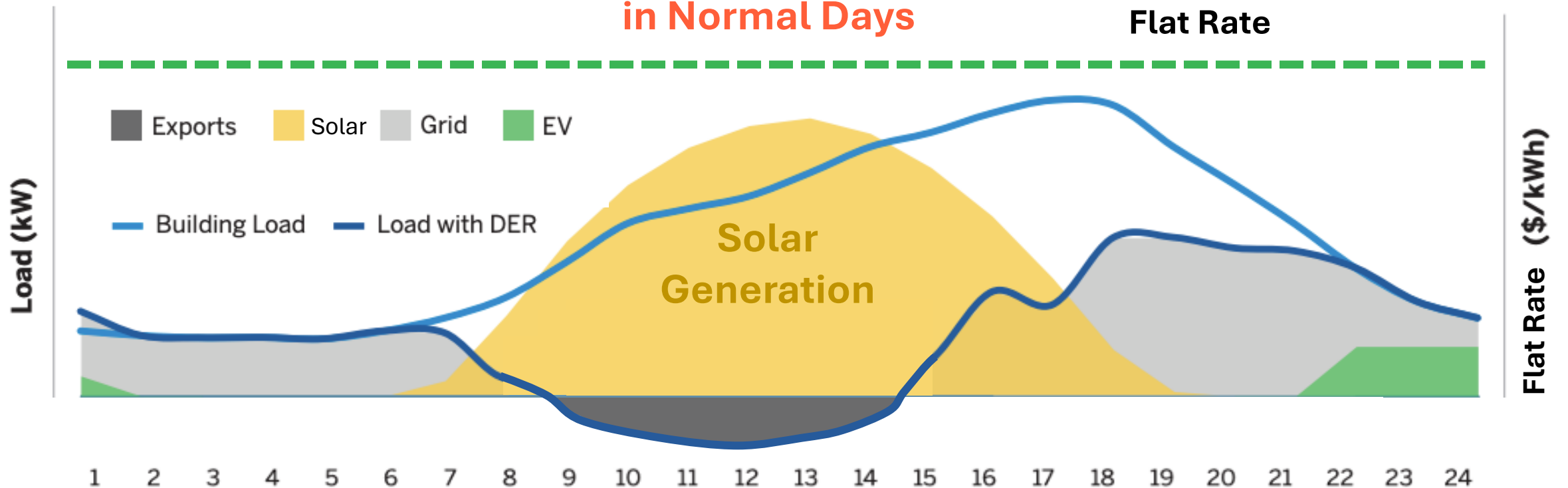


Maximizing Community Benefits

ILLUSTRATIVE

+ Customer storage for back-up power

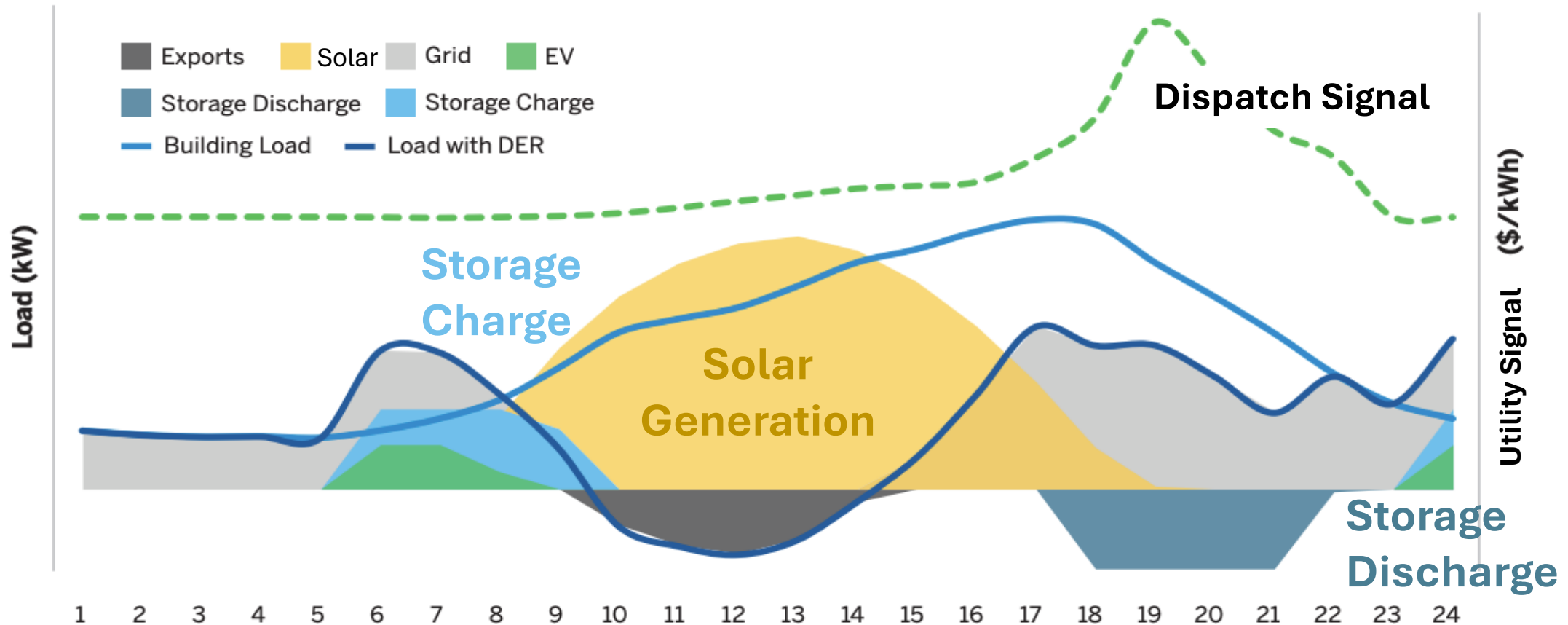
No Storage
Charge/Discharge
in Normal Days



Maximizing Community Benefits

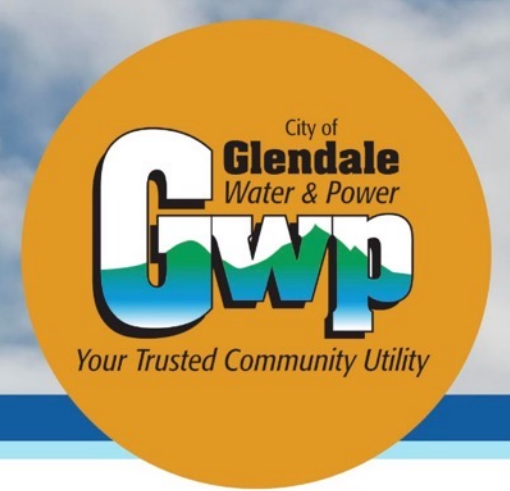
ILLUSTRATIVE

+ Provide dispatch signals to customer storage



Key Takeaways

- + 10% adoption by 2027 is theoretically achievable but expensive for solar (pg. 25)
- + 10% adoption is not achievable for storage (pg. 27)
- + Delaying target to 2030 could reduce costs for GWP customers (pg. 25)
- + Higher adoption for rooftop solar increases rates and energy burden on LMI customers (pg. 19, 23, 26, 32, 33)
- + Utility scale and community solar and storage offers similar benefits with more equitable access at lower cost (pg. 20, 21, 22)
- + Encouraging customers to dispatch storage for grid needs increases benefits (pg. 34, 35)



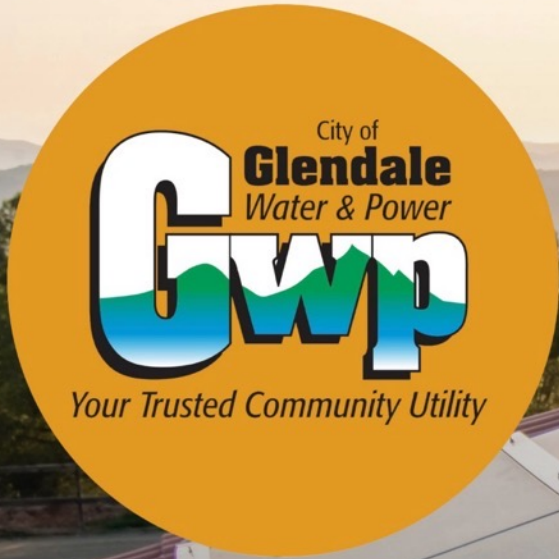
Next Steps

+ Current Status

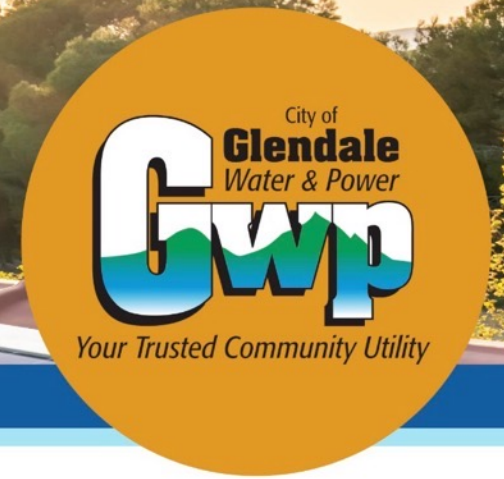
- Mid-plan design phase
- Sharing progress and analysis
- Seeking input and feedback

+ Next Steps

- Enhance avoided costs
- Analyze other DER technologies
- Evaluate effective program options



Q&A (30 minutes)



Closing Remarks and Future Engagement



Thank you for attending! Learn more about the plan www.GlendaleCA.gov/Solar-DER-Plan



Share your thoughts!

Email GWP at solar-der@glendaleca.gov