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INTRODUCTION

As part of our continuous effort to keep you informed about how your tax dollars are being spent, we are pleased to present the 2012 Popular Annual Financial Report (PAFR). The PAFR is a summary of the financial activities of the City and was drawn from information found in the 2012 Comprehensive Annual Financial Report (CAFR). Copies of the CAFR are available for public viewing at the Finance department and online at

http://www.ci.glendale.ca.us/adminsvcs/cafr.asp.

The information included in this report contains an overview of the City's economic outlook, an analysis of the City's financial position, and key financial information. In addition, the report highlights the City's investments, capital assets, debts and gives an overview of service operating indicators. Moreover, it provides in depth analysis of the general fund and how the monies are received and spent.

It is important to note that the financial data in this report is unaudited and presented on a non-GAAP (Generally Accepted Accounting Principles) basis. This means that it excludes discrete component units, contains condensed financial information and does not provide all of the necessary financial statements and note disclosures required by GAAP.

We hope you enjoy reading this report and invite you to access our audited CAFR referenced above for more detailed information, or by contacting the Finance Department at 141 N. Glendale Avenue, Suite 346, Glendale, CA 91206, Tel. (818) 548-2085.

KEY TERMS

In order to make the report even more user friendly, here are some definitions of key accounting terms used throughout the report. These selected terms are commonly used in governmental accounting and hopefully will clear the mystery out of the technical part of the report:

Fund: A fiscal and accounting entity with a self-balancing set of accounts recording cash and other financial resources, together with all related liabilities and

residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions or limitations.

Governmental Funds: Funds used to account for most general government activities such as police, fire, public works and etc... that are supported by taxes.

Proprietary/Business-Type Funds: Funds that are used to account for activities for which a fee is charged to external users for goods or services. In other words, City operations that charge customers such as electric and water utilities, refuse and sewer collections, etc...

Assets: Resources owned and controlled by the City that are expected to benefit future operations.

Liabilities: Debt or obligation that a City must pay.

Net Assets: The difference between the City's assets and liabilities. It is also known in governmental accounting as Fund Balance.

Current Assets: Liquid assets of the City such as cash or receivables. Assets that can be liquidated within a short period of time, usually one year.

Non-Current Assets: Assets that can not be converted to cash or liquidated in a short period of time such as Fixed/Capital Assets, Inventory, Restricted Assets, Deferred charges, etc...

Capital/Fixed Assets: Non-current assets that are used in the operation of the City and have an initial useful life in excess of one year. For example, land, buildings, infrastructure, vehicles, etc...

Current Liabilities: City's debt and obligations that are due within a year such as accounts payable, payroll taxes, matured principal payments, etc...

Long-term Debt/Non-current liabilities: Debts and obligations of the City that are long-term, usually more than one year such as bonds payable, claims payable, landfill postclosure, etc...

Invested in capital assets, net of related debt: One of the three components of net assets reported in government-wide and proprietary fund financial statements. It represents amounts invested in capital assets less accumulated depreciation and any outstanding debt used to acquire these assets.

Restricted Net Assets: One of the three components of net assets reported in government-wide and proprietary fund financial statements. Net assets should be restricted when: 1) externally imposed by creditors, grantors, contributors, or laws or regulations of other governments, or 2) imposed by law through constitutional provisions or enabling legislation.

Unrestricted Net Assets: One of the three components of net assets reported in government-wide and proprietary fund financial statements. It represents that portion of net assets that is neither restricted nor invested in capital assets (net of related debt). In other words, these funds are available for the City to use for operations.

Property Tax: This is an ad valorem tax (based on value) imposed or assessed on real property (land and permanently attached improvements such as buildings) and personal (movable) property.

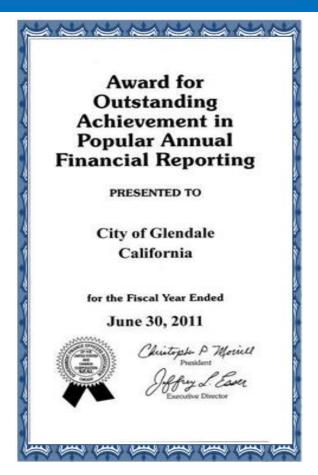
Sales Tax: City portion of California State consumption tax charged at the point of purchase for certain goods and services.

Utility Users Tax: UUTs in California are taxes that cities and counties are allowed, via election, to impose on the consumption of certain utility services. In Glendale, this tax is levied on the following utility services: telecommunications (6.5%), video (6.5%), electricity (7%), natural gas (7%), and water (7%).

Other Taxes: This category accounts for other taxes in the City such as Transient Occupancy Tax, Franchise Tax, Property Transfer Tax, etc...

Licenses and Permits: This category includes Building Permits, Business License Permits, Variance Permits, Plan Check Fees, Street Permits, etc...

CERTIFICATE OF ACHIEVEMENT AWARD



Government Finance Officers Association of the United States and Canada (GFOA) has given an Award for Outstanding Achievement in Popular Annual Financial Reporting to the City of Glendale for its Popular Annual Financial Report for the fiscal year ended June 30, 2011. The Award for Outstanding Achievement in Popular Annual Financial Reporting is a prestigious national award recognizing conformance with the highest standards for preparation of state and local government popular reports.

The Popular Annual Financial Reporting Awards Program is specifically designed to encourage state and local governments to prepare and issue a high quality popular annual financial report to make financial information accessible to ordinary citizens and other interested parties.

In order to receive an Award for Outstanding Achievement in Popular Annual Financial Reporting, a government unit must publish a Popular Annual Financial Report, whose contents conform to program standards of creativity, presentation, understandability and reader appeal.

An Award for Outstanding Achievement in Popular Annual Financial Reporting is valid for a period of one year only. We believe our current report continues to conform to the Popular Annual Financial Reporting requirements, as we prepare for its submission to GFOA.

CITY OF GLENDALE HISTORY

This area, originally consisting of 36,400 acres of woodland and grassland, was inhabited by the Native American Tongva people, and attracted the attention of Corporal Jose Maria Verdugo of the San Diego Company of the Spanish army. In 1784 Corporal Verdugo, a native of Baja California, received permission from his army commander to settle and graze this land. In 1798 he retired from the army to become a full-time rancher. His ranch, Rancho San Rafael, supported herds of cattle, horses, sheep, mules, watermelons, corn, beans, peppers, and fruit. Senior Verdugo's route to and from Los Angeles, via San Fernando Road at his property's southern edge, came to be known as Verdugo Road. The next half-century brought many changes, with California being ceded to the United States in 1848, being admitted as a state in 1850, and the railroads being built to link Glendale to Los Angeles and destinations beyond.

In the years that followed, the Great Partition paved the way for more American settlers, who cleared the cactus and sagebrush for the purpose of establishing fruit orchards. Following Thanksgiving dinner in 1883, settlers met at the schoolhouse (which also served as the community church) on lower Verdugo Road to discuss the possible names for the town. Ultimately, a young female painter from Chicago offered the two-word name "Glen Dale"

By 1887, Glendale, having an established name and consisting of approximately 150 acres, was officially surveyed and recorded as a town and by the turn of the century, Glendale was rapidly becoming urbanized.





In 1902 the Glendale Improvement Society, under the leadership of Mr. Edgar D. Goode and Dr. D.W. Hunt, embarked on a campaign to advertise Glendale, develop new business, attract residents, and above all to bring the Los Angeles Interurban railroad to Glendale from Los Angeles. The tracks were laid in 1904 through a strip of land owned by Leslie C. Brand -- a location well to the west of the then main thoroughfare, Glendale Avenue. The railway (by then called the Pacific Electric) eventually helped shift the business center of Glendale to Brand Boulevard, and also sparked the desired population growth. Two short years later, Glendale was officially incorporated in 1906.

The City of Glendale currently consists of 34 neighborhoods which are delineated by streets, washes, and mountain ridges. Each neighborhood has a unique history and character and as these neighborhoods have developed, they have combined to form the City of Glendale as we know it today. Glendale is noted for its high quality of life and fiscal stability, and it is the 4th largest city in Los Angeles County.

Source: Glendale Historical Society & City of Glendale

http://glendalehistorical.org http://www.ci.glendale.ca.us/



Government

| -Type | Council-Manager |
|--------------------|---|
| -City Council | Mayor Frank Quintero |
| | Laura Friedman |
| | Rafi Manoukian |
| | Ara Najarian |
| | Dave Weaver |
| -City Treasurer | Ronald T. Borucki |
| -City Clerk | Ardashes Kassakhian |
| -City Manager | Scott Ochoa |
| -City Attorney | Michael J. Garcia |
| Area | |
| -Total | 30.7 sq mi (79.4 km²) |
| -Land | 30.66 sq mi (79.3 km²) |
| Matau | 0.04 (0.4 1 2) |
| -Water | 0.04 sq mi (0.1 km²) |
| Elevation | E00 ft (1E0 m) |
| | 522 ft (159 m) |
| Population (May 1 | ., 2010) Dept. of Finance |
| Population (May 1 | , , |
| | ., 2010) Dept. of Finance |
| -Total | ., 2010) Dept. of Finance 192,654 |
| -Total -Density | 192,654 6,275.3/sq mi 91201-91210, 91221, |

ORGANIZATIONAL STRUCTURE

City of Glendale Form of Government

Glendale is a full-service Charter City governed by a Council-Manager form of government. Five Councilmembers are elected at-large and serve 4-year staggered terms. Elections take place every other year during odd numbered years on the first Tuesday in April. The Mayor's position is filled by one of the Councilmembers, who vote each year to decide who will hold this honor. Other elected officials include the City Clerk and City Treasurer. The City Manager and City Attorney are appointed by the City Council.

A variety of Boards, Commissions, and Committees assist the City Council in serving the Glendale community. These bodies identify specific needs and problems within their purview. Each body meets on a regular basis and each meeting is open to the public. The length of member terms and the interval of appointments vary.

The City Manager, who is appointed by the City Council, acts as the chief executive officer responsible for the daily operations of the City. The City Manager appoints all non-elected department heads who are responsible for the daily operations within their individual departments. The City provides full range of municipal services.

Executive & Key Staff

Scott Ochoa
CITY MANAGER

Michael J. Garcia
CITY ATTORNEY

Ardashes "Ardy" Kassakhian CITY CLERK

Ronald Borucki
CITY TREASURER

Yasmin K. Beers
ASSISTANT CITY MANAGER

John Takhtalian
DEPUTY CITY MANAGER

Michele Flynn
CITY AUDITOR

Hassan Haghani
DIRECTOR OF COMMUNITY DEVELOPMENT

Jess Duran
DIRECTOR OF COMMUNITY SERVICES & PARKS

Robert P. Elliot, CPA
DIRECTOR OF FINANCE

Harold Scoggins FIRE CHIEF

Matt Doyle
DIRECTOR OF HUMAN RESOURCES

Edward Fraga
DIRECTOR OF INFORMATION SERVICES

Cindy Cleary
DIRECTOR OF LIBRARY, ARTS & CULTURE

Ron De Pompa POLICE CHIEF

Stephen M. Zurn
GENERAL MANAGER OF
GLENDALE WATER & POWER &
DIRECTOR OF PUBLIC WORKS

City of Glendale, CA

City Council

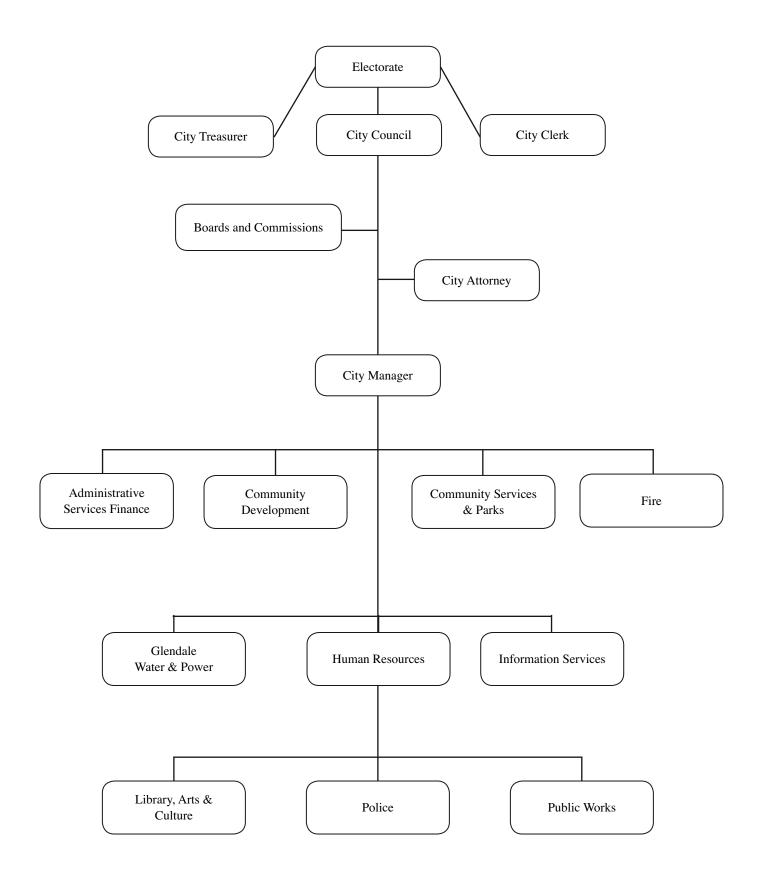


Frank Quintero, Mayor

Council Members: Dave Weaver, Laura Friedman, Ara Najarian, Rafi Manoukian

City of Glendale, CA

Organization Chart



ECONOMIC OUTLOOK

Local Economy: New investment continues to take place throughout the City in the form of business expansion as well as businesses attracted to Glendale's central location, public safety record and low cost business environment. Glendale's regional shopping centers, the Glendale Galleria and Americana at Brand are both undergoing expansion and/or renovation, which will reaffirm Glendale as one of the region's leading shopping destinations. Several large development projects are underway in Glendale, including an eleven-story hotel project (Courtyard By Marriot), and four mixed-use projects that will provide a total of 1,000 residential units and 210,000 square feet of commercial space. Such investments by the business community indicate a continued confidence in Glendale. Overall, Glendale's economy is one of the most diverse within the Los Angeles region largely due to a healthy mix of business and industry that operates within its horders

Economic development accomplishments for 2012 in Glendale are numerous and vary in size and scope. Here are a few to mention:

- The Economic Development Ordinance was established as a result of the dissolution of Redevelopment Agencies throughout the state, and authorizes the City Council to engage in some of the activities that were formerly performed by the Glendale Redevelopment Agency.
- A Business Attraction Strategy was completed by Staff to help guide the City's outreach efforts to retail businesses that can help deliver the City's "18-hour City" vision and position the City for Class-A Office occupancy growth.
- Bloomingdale's signed a lease to occupy and redesign the vacant anchor space on the corner of Brand & Broadway. Construction is underway and will be completed by the end of 2013.

Employment. Like the national economy, employment growth and the rebound from the recession in the City have been slow. Similarly, the City's unemployment rate has remained stubbornly high following the recession. Employment rates in Glendale improved over the past year by 1.3%, and are 2.2% higher than the LA County average. In August 2012, the rate stood at 9.8%. It was 11.1% in 2011, and 11.3% in 2010. Nationally, the economy has created only half of the jobs that were lost during the recession, reflective of a similar pattern in the City.

The City's largest industry, health care, is still in recovery mode, having lost about 10% of its workforce compared to pre-recession levels.

The City's auto retailers have recovered nicely, thanks to a national rebound in car sales.

Industries tied to the financial crisis that sparked the recession such as finance/insurance, real estate, and construction continue to struggle.

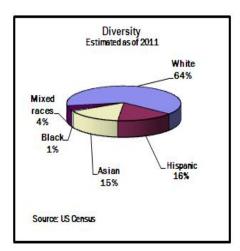
The City's Professional and Technical Services industry, which covers areas such as legal services, accounting services, information technology services, architectural services, etc., enjoyed a strong double-digit increase compared to pre-recession levels.

Finally, the City continues to enjoy growth in its entertainment sector due to the continuing expansion of Disney operations at its Creative Campus facility in Glendale.

Housing. Glendale experienced a net taxable property value increase of 1.7%, which was slightly more than the increase experienced countywide at 1.4%. According to the City's property tax consultant, HdL, Glendale's housing market showed an increase in sales volume and an average home prices of \$599,261 as of June 2012, compared to \$581,708 in June 2011. However, condominium sales decreased in sales volume as well as in sales prices, reflected in an average price of \$278,684 as of June 2012, compared to \$285,914 in June 2011.

| Statistics | | | | |
|----------------------------------|---------------|--|--|--|
| Population | 192,654 | | | |
| Per Capita Personal Income | \$41,791 | | | |
| Unemployment Rate | 9.80% | | | |
| School Enrollment | 48,146 | | | |
| Median Age | 42.5 | | | |
| Adopted Annual Budget FY11-12 | \$810 million | | | |

See Comprehensive Annual Report (CAFR) for fiscal year ended June 30, 2012, Statistical Section Schedule 16 and Letter of Transmittal.



| Top 10 Principal Employers | | |
|-------------------------------|-----------|--|
| Employer | Employees | |
| Glendale Adventist | 2,332 | |
| City of Glendale* | 2,242 | |
| GUSD | 1,886 | |
| Glendale Memorial | 1,280 | |
| ONS Aerotek | 1,155 | |
| Diagnostic Lab | 1,042 | |
| Walt Disney | 1,025 | |
| Nestle | 816 | |
| Apple One | 754 | |
| *Includes Part Time Employees | | |

FINANCIAL HIGHLIGHTS (IN THOUSANDS)

Effective February 1, 2012, pursuant to California Assembly Bill (AB 1x 26), the City dissolved the Glendale Redevelopment Agency ("former Agency"). As a result of this devastating legislation, the financial results portray unusual changes in comparison to the prior year; therefore, it is necessary to explain the differences with the effect of this legislation and without it.

- The assets of the City exceeded its liabilities at the close of FY 2011-12 by \$1,638,463 (net assets). Of this amount, \$244,435 (unrestricted net assets) may be used to meet the government's ongoing obligations to citizens and creditors. The total unrestricted net assets consist of \$104,152 for governmental activities and \$140,283 for business-type activities.
- The City's total assets decreased by \$167,032. Most of this decrease is attributable to AB 1x 26 in terms of invalidating City Agency Debt and returning to former Redevelopment Agency capital assets as well as Land held for Resale and Loans Receivable.
- As of the close of the 2012 fiscal year, the City's total debt decreased by \$149,828 due to dissolution of Redevelopment Agency by transferring about \$148,127 of Tax Allocation Bonds to the Successor Agency.
- Without the impact of AB 1x 26, the City's total debt increased by \$18,945 (5.2%) in FY 2011-12.

- The factors of this increase was a combination of items such as post-employment benefits, post-closure liability of Scholl Canyon Landfill and the Glendale Housing Authority Section 108 (2011 Series) loan from Housing and Urban Development (HUD), as well as decreases such as debt retirements through regular annual payments. Due to the dissolution of the former Agency, the former Agency's outstanding debt has been moved from a debt service fund type to a fiduciary fund.
- The City's total net assets decreased by \$17,204. The extraordinary loss of \$16,314 occurred during the year due to the dissolution of the Glendale Redevelopment Agency pursuant to AB 1x 26 on February 1, 2012. The movement of the assets and liabilities from the Glendale Redevelopment Agency to the Glendale Successor Agency as of February 1, 2012 resulted in the extraordinary loss in governmental funds, and the extraordinary gain in the fiduciary fund.

| | Government | al Activities | Business-type Activities | | Total | |
|---|-------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|
| 0 0 0 0 0 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Current and other assets \$ | 301,309 | 429,523 | 185,161 | 212,729 | 486,470 | 642,252 |
| Capital assets | 858,969 | 886,533 | 713,761 | 697,447 | 1,572,730 | 1,583,980 |
| Total assets | 1,160,278 | 1,316,056 | 898,922 | 910,176 | 2,059,200 | 2,226,232 |
| Long-term liabilities Other liabilities | 173,080 40,198 | 306,321 54,906 | 184,773 22,686 | 181,517 27,821 | 357,853 62,884 | 487,838 82,727 |
| Total liabilities | 213,278 | 316,227 | 207,459 | 209,338 | 420,737 | 570,565 |
| Investment in capital assets, net of related debt | 802,729 | 814,946 | 545,511 | 526,011 | 1,348,240 | 1,340,957 |
| Restricted | 40,119 | 53,953 | 5,669 | 15,474 | 45,788 | 69,427 |
| Unrestricted | 104,152 | 85,930 | 140,283 | 159,353 | 244,435 | 245,283 |
| Total net assets | 947,000 | 954,829 | 691,463 | 700,838 | 1,638,463 | 1,655,667 |

GENERAL FUND (IN THOUSANDS)

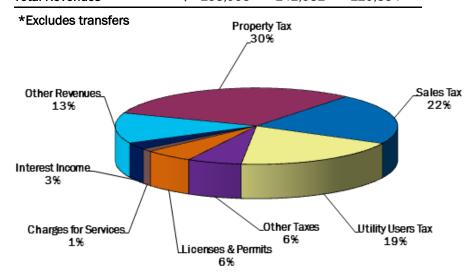
The General Fund is the primary fund of the City. The General Fund provides City services that the general public typically associates with local government including parks, library, public safety (police and fire), and general administrative support. The General Fund collects all general revenues not specifically levied or collected for other City funds or expenditures.

At the end of FY 2011-12, the unassigned fund balance of \$37,852 and the charter-required reserve of \$21,156 for the General Fund totaled \$59,008. Effective February 1, 2012, AB 1x 26 dissolved the Glendale Redevelopment Agency ("former Agency"). As a result of this legislation, the operating results for FY 2011-12 can be segmented into two distinctive parts: the operating results before AB 1x 26 and the impact of the wind-down of the former Agency on the General Fund. Without the impact of the AB 1x 26, the General Fund total revenue, including transfers from other funds, was \$163,256 whereas total expenditures including transfers to other funds was \$165,987 which resulted in a net loss of \$2,781. However, the General Fund would have a net surplus of \$3,270 if the City was able to realize the FY 2011-12 revenue estimates for the \$6,000 amortization from the former Agency to reduce the principal of the City Advances, which was invalidated by AB 1x 26. This, along with the extraordinary loss of \$71,758 recorded for the wind-down of the former Agency decreased the General Fund balance by \$74,489. Other factor that contributed to a better than expected General Fund's operating result was that year end departmental actual expenditures were significantly below budgeted appropriations. A total of \$174,700 was appropriated for FY 2011-12 and actual expenditures were \$162,100, which represented a budget savings of \$12,600.

In the next few sections of this document we will look at General Fund Revenues and Expenditures as well as General Fund available resources. In addition, we will provide a history of our property tax revenues in relation to enterprise fund transfers.

WHERE THE MONEY COMES FROM (IN THOUSANDS)

| Revenue by Source | 2012 | 2011 | 2010 |
|----------------------|---------------|---------|---------|
| Property Tax | \$ 42,259 | 41,141 | 40,336 |
| Sales Tax | 29,996 | 28,292 | 25,146 |
| Utility Users Tax | 26,632 | 26,802 | 27,827 |
| Other Taxes | 8,629 | 8,450 | 5,850 |
| Licenses & Permits | 7,717 | 6,154 | 4,553 |
| Charges for Services | 1,708 | 3,438 | 3,237 |
| Interest Income | 4,083 | 4,564 | 5,976 |
| Other Revenues | 17,929 | 23,741 | 16,909 |
| Total Revenues * | \$ 138,953 | 142,582 | 129,834 |



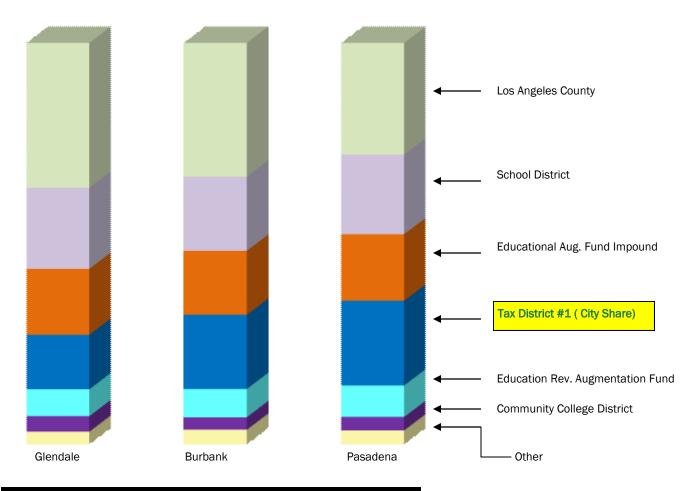
As mentioned previously, AB 1x 26 had a huge impact on this year's financial results. For FY2012, the table shows General Fund revenues decreasing \$3,629 compared to the prior year. The decrease mainly consists the loss of \$6,000 in amortization from the former Agency to reduce the principal of the City Advances. Otherwise, general fund revenues increased \$2,371 in FY2012 compared to prior year.

Here are some highlights for different categories of General Fund revenue:

- Sales tax for FY2012 increased by \$1,704, compared to the prior year.
 This increase is due to a rise in Glendale's retail sales, strong demand for autos, and increased consumer spending. Sales tax is expected to increase or trend upward for next year as well.
- Licenses & Permits include building permits, business license permits, variance permits, plan check fees, etc... Revenue from Licenses & Permits increased significantly over the last two years as shown in the table. It increased by \$3,164 compared to FY2010 and \$1,563 compared to prior year. The increase is primarily due to Disney and a few new building construction projects in the City.

GENERAL FUND REVENUES (CONTINUED)

Property Tax Dollar Breakdown for Glendale, Burbank and Pasadena



| | Glendale | Burbank | Pasadena |
|-----------------------------------|----------|---------|----------|
| Los Angeles County | 0.3612 | 0.3337 | 0.2788 |
| School District | 0.2016 | 0.1843 | 0.1977 |
| Educational Aug. Fund Impound | 01645 | 0.1596 | 0.1659 |
| Tax District #1 (City Share) | 0.1357 | 0.1847 | 0.2109 |
| Educational Rev. Augmetation Fund | 0.0671 | 0.0704 | 0.0787 |
| Community College District | 0.0386 | 0.0312 | 0.0333 |
| Other | 0.0313 | 0.0361 | 0.0347 |

Prior to Proposition 13, the City endeavored to levy as small a property tax on Glendale taxpayers as possible. The City's strategy was to draw funding from the utility company for general government. When Proposition 13 passed, it effectively eliminated the City's ability to determine the tax rate on property.

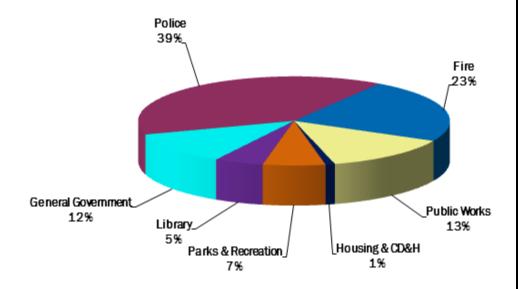
Proposition 13 set real estate property assessed values for tax purposes at the full 1975–1976 market value, limited real estate taxes to 1 percent of that

value, and limited increases in assessed value to the lesser of the annual rate of inflation or 2 percent, unless a property was sold or improvements were added. Upon the sale of a property, the assessed value is based on the sale price. Subsequent legislation allowed for tax levies above the 1 percent Proposition 13 tax rate but only if the levy was approved by a two-thirds vote. Proposition 13 froze the City's share of the property tax revenues. As can be seen in the chart, Glendale's share of property tax rate is 13.57 percent. This share is considerably less than the property tax shares received by the neighboring cities of Burbank and Pasadena. While the amount Glendale Water & Power transferred from the electric utility to the general fund was \$21.1 million in 2012 , it represents 10.6%, while the City Charter allows up to 25% of Electric operating revenue to be transferred to general fund for each fiscal year.

WHERE THE MONEY GOES - GENERAL FUND (IN THOUSANDS)

| Expenditures by Function | 2012 | 2011 | 2010 |
|--------------------------|---------------|---------|---------|
| General Government | \$ 18,984 | 19,856 | 19,539 |
| Community Promotion | 89 | 106 | 55 |
| Police | 63,420 | 62,015 | 53,842 |
| Fire | 37,622 | 37,630 | 37,098 |
| Public Works | 21,643 | 21,854 | 21,482 |
| Housing & CD&H | 1,598 | 3,028 | 2,828 |
| Parks & Recreation | 10,474 | 11,342 | 11,277 |
| Library | 8,251 | 7,803 | 7,773 |
| Capital | 36 | 64 | 234 |
| Total Expenditures* | \$ 162,117 | 163,698 | 154,128 |

^{*}Excludes transfers



Overall, General Fund Expenditures decreased by \$1,581 in FY 2012 compared to the prior year.

On-going systemic changes, rather than one-time fixes, were implemented to maintain a balanced General Fund budget. In a major departure from prior years, each General Fund's department budgets were broken down into functions and/or programs, and then rated as essential, priority, or discretionary. This was the basis by which staff presented proposed reductions to the City Council.

The vast majority of the reductions came from the elimination of discretionary programs, along with a few priority and essential programs. As a result, a total \$4,600 in programs and services were eliminated from the General Fund, including a total of 41.7 fulltime equivalent positions. Other strategies employed for the FY 2011-12 General Fund budget included a hiring freeze, employee concessions, reduction in contractual services, a restructuring of the Paramedic program, elimination of hardware & software line item budgets, a reduction in maintenance & operation expense, and other cost saving strategies.

As we continue to cut cost, the City of Glendale is still facing many challenges including:

- Slow economic recovery and a high unemployment rate (especially in LA County) that continues to outpace the national average.
- Minimal growth in key General Fund revenue sources such as Utility Users Tax, Licenses and Permits, Interest Income, and various charges for City services.
- Cost increases to retirement, workers compensation, and other employee benefits.

GENERAL FUND AVAILABLE RESOURCES (IN THOUSANDS)

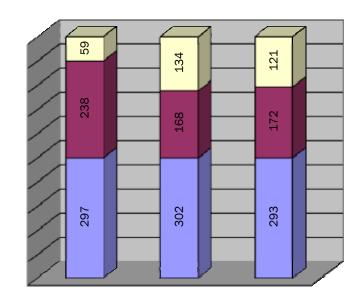
| General Fund Resources | 2012 | 2011 | 2010 |
|-----------------------------|---------------|---------|---------|
| Beginning Fund Balance | \$ 134,055 | 120,471 | 125,653 |
| Taxes | 107,516 | 104,685 | 99,159 |
| Other Revenue | 31,437 | 37,897 | 30,675 |
| Transfer From GWP | 21,107 | 23,267 | 23,267 |
| Other Transfers | 3,196 | 15,600 | 13,750 |
| Total Available Resources | 297,311 | 301,920 | 292,514 |
| Operating Expenditures | 162,117 | 163,698 | 154,128 |
| Operating Transfers-Out | 3,870 | 2,237 | 17,915 |
| Non-recurring Transfers-Out | - | 1,930 | - |
| Extraordinary Loss | 71,758 | - | - |
| Total Resources Expired | 237,745 | 167,865 | 172,043 |

Ending Available Fund Balance \$ 59,566 134,055 120,471

The fund balance of the City's General Fund has a net decrease of \$74,489 during the current fiscal year. This decrease is primarily due to the extraordinary loss resulting from the dissolution of the Glendale Redevelopment Agency ("former Agency") effective February 1, 2012, pursuant to AB 1x 26. Due to the passage of the Bill, the former Agency's advances from the City are not considered enforceable obligation. In addition, the assets of the former Agency that were transferred to the City in fiscal year 2011 were transferred back by the City to the Glendale Successor Agency ("Successor Agency") in fiscal year 2012. The extraordinary loss that is recorded in the General Fund reflects the write down of the City's General Fund advances to the Agency since the inception of the Agency as well as transferring the former Agency's assets such as Loans Receivable and Property Held for Resale.

| General Fund | 2012 | 2011 | 2010 |
|-------------------------------|---------|---------|---------|
| Unassigned Fund Balance | 37,852 | 34,748 | 28,766 |
| City Charter | 21,156 | 21,105 | 20,619 |
| Unassigned & Charter Reserve | 59,008 | 55,853 | 59,385 |
| Original Total Adopted Budget | 165,349 | 170,276 | 164,828 |
| Charter Reserve Ratio | 36.0% | 30.0% | 30.0% |

In Millions



■ Total Available Resources ■ Total Resources Expired □ Ending Available Fund Balance

Charter Reserve Ratio

At the end of the current fiscal year, unassigned fund balance and the charter-required reserve for the General Fund were \$37,852 and \$21,156, respectively, while total fund balance was \$59,566. As a measure of the General Fund's liquidity, it may be useful to compare unassigned fund balance to total fund expenditures. Unassigned fund balance and restricted fund balance, which consists of the charter-required reserve totaling \$59,008, represent about 36% of total General Fund original adopted budget including transfers out of the subsequent year.

The General Fund has adopted a target reserve level of 35%, with a floor of 30% of the original adopted general fund budget, including transfers out of the subsequent year.

ENTERPRISE FUNDS

Enterprise funds are used to account for a government's ongoing programs and activities which are similar to those often found in the private sector. The measurement focus is upon income determination, financial position, and cash flows. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. They are used to finance and account for the acquisition, operation, and maintenance of the City's facilities and services which are supported primarily by user charges. The following comprise the City's major enterprise funds:

Sewer Fund Used to account for operations and maintenance of the sewer system. The service is primarily contracted with the City of Los Angeles.

Used to account for the operations of the City-owned **Electric Fund**

electric utility services.

Water Fund Used to account for the operations of the City-owned

water utility services.

Used to account for recreation programs of the Parks, **Recreation Fund** Recreation, and Community Services department on a

proprietary user fee basis.

Hazardous Disposal Used to account for operations of the toxic waste dispos-

Fund

al in the City.

Used to account for operations of City-owned public park-Parking Fund ing lots and garages.

Refuse Disposal

Fund

tion Fund

Used to account for operations of the City-owned refuse collection and disposal services.

Fire Communica-

Used to account for monies received and expended, as the lead city, for the tri-city (Burbank, Glendale, and Pasadena) fire communication operations.





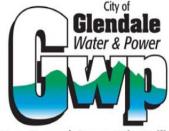




















ENTERPRISE FUNDS FINANCIAL HIGHLIGHTS (IN THOUSANDS)

| Statement of Activities and | Business-type | activities |
|------------------------------------|---------------|------------|
| Changes In Net Assets | 2012 | 2011 |
| Revenue: | | |
| Program revenues: | | |
| Charges for services \$ | 289,260 | 275,551 |
| Operating grants & contribution | 96 | 161 |
| Capital grants & contribution | 6,590 | 16,238 |
| Investment income | 1,927 | 2,089 |
| Miscellaneous | 7,221 | 8,527 |
| Total revenues | 305,094 | 302,566 |
| Expenses: | | |
| Recreation | 2,754 | 2,622 |
| Hazardous disposal | 1,507 | 1,745 |
| Fire communications | 3,528 | 3,289 |
| Parking | 7,674 | 7,763 |
| Sewer | 15,148 | 15,756 |
| Refuse disposal | 18,794 | 18,893 |
| Electric | 200,120 | 188,569 |
| Water | 40,937 | 35,790 |
| Total expenses | 290,462 | 274,427 |
| Excess before transfers | 14,632 | 28,139 |
| Transfers | (24,007) | (26,167) |
| Increase (decrease) in net assets | (9,375) | 1,972 |
| Net assets - Beginning of the year | 700,838 | 698,866 |
| Net assets - End of the year \$ | 691,463 | 700,838 |

| | Parking | |
|----------|--------------------|--------|
| | Fire Communication | |
| | OF GLENDA | |
| Electric | * | Sewer |
| Water | ** | Refuse |
| | CALIFORNIA | |
| | Hazardous Disposal | |
| | Recreation | |
| | | |

| Statement of | Business-Type Activities | | |
|---|--------------------------|---------|--|
| Net Assets | 2012 2011 | | |
| | | | |
| Current and other assets \$ | 185,161 | 212,729 | |
| Capital assets | 713,761 | 697,447 | |
| Total assets | 910,176 | 910,176 | |
| | | | |
| Long-term liabilities | 184,773 | 181,517 | |
| Other liabilities | 22,686 | 27,821 | |
| Total liabilities | 207,459 | 209,338 | |
| | | | |
| Invested in capital assets, net of related debt | 545,511 | 526,011 | |
| Restricted | 5,669 | 15,474 | |
| Unrestricted | 140,283 | 159,353 | |
| Total net assets \$ | 691,463 | 700,838 | |

Business-type activities' net assets represent a net decrease of \$9,375. Key elements of this net decrease are as follows:

- Charges for services increased by \$13,709 (5.0%) during the year. This increase can be attributed to a net increase in Electric retail sales and sales to other utilities in spite of a decrease in sales in the wholesale sector. Water sales also showed an increase as a result of the rate increase charged to customers. Parking generated a net increase in parking ticket collections compared to a slight decrease in parking meters and garage revenues. Sewer also showed an increase in collection of fees for the operation of the Hyperion Sewer Treatment Plant.
- Operating and capital grants and contributions decreased by \$9,713 (59.4%) during the year. The decrease is mostly due to the 90% completion of Smart Grid Investment Grant Program (SGIG) by Glendale Water and Power to upgrade all electric and water meters in the City to smart meters.
- Electric expense increased by \$11,551 (6.1%) during the year. This increase can primarily be attributed to an increase in the cost of natural gas and wholesale activity. An increase in employee benefit overhead from prior year levels reflects a shift of labor resources from capital projects to electric transmission and distribution maintenance to improve system reliability. Miscellaneous electric expenses also increased due to the retirement of old electric meters.
- Water expense increased by \$5,147 (14.4%) during the year. This increase is primarily attributed to an increase in the rate for the water supplied by Metropolitan Water District (MWD). Due to the delay in Water Bond financing, the Water fund is faced with a negative cash balance of \$22.9 million. Therefore, capital project activities were reduced. This shifted capital labor and benefit costs to operating costs, which resulted in higher expense compared to the prior fiscal year.

CASH MANAGEMENT (IN THOUSANDS)

To obtain flexibility in cash management, the City employs a pooled cash system. Under the City's pooling concept, all available cash is invested daily in various securities, while still maintaining reasonable liquidity to meet maturing obligations and maximizing return through the use of competitive rate comparisons from various investment sources.

The City manages its pooled idle cash and investments under a formal investment policy that follow the guidelines of the State of California Government Code, which is then reviewed by the Investment Committee and adopted by the City Council. Individual investments cannot be identified with any single fund because the City may be required to liquidate its investments at any time to cover large outlays required in excess of normal operating needs. Funds must request large outlays in advance in order for the City Treasurer to have the funding available.

Interest income from the investment of pooled cash is allocated to all funds monthly, (except Capital Improvement Funds) based upon the prior month's ending cash balance in each fund as a percent of the month end total pooled cash balance. The City normally holds the investment to term; therefore, no realized gain/loss is recorded.

The average return on invested cash decreased by 34 basis from 1.43% in FY 2011 to 1.09% in FY 2012. Interest earnings follow interest rates, and during the year, interest rates in the marketplace traded in narrow ranges with each range trending lower as the year came to a close. The City Treasurer follows the general investment strategies set forth in a formal Statement of Investment Policy and presents monthly reports to the City Manager and the City Council.

The following table illustrates the composition of City's investment portfolio.

| | | Remaining Maturity (in Months) | | | |
|--|---------|--------------------------------|--------------------|--------------------|---------------------------|
| | | 12 Months or Less | 13 to 24 Months | 25 to 60 Months | More than 60 Mos |
| Commercial Paper \$ | 13,990 | 13,990 | - | - | - |
| U.S. Government Agency Callable Bonds | 174,646 | - | 17,101 | 157,545 | - |
| Federal Agency Term Notes | 25,609 | - | 11,167 | 14,442 | - |
| Corporate Notes | 58,038 | 14,183 | 15,714 | 28,141 | - |
| Negotiable Certificate of Deposits | 27,000 | 27,000 | - | - | - |
| State Investment Pool | 52,904 | 52,904 | - | - | - |
| Money Market Fund | 15,175 | 15,175 | - | - | - |
| Held by Fiscal Agents | | | | | |
| Federal Agency Term Notes | 5,008 | 5,008 | - | - | - |
| Guaranteed Investment Contracts | 2,399 | - | - | - | 2,399 |
| Money Market | 66 | 66 | - | - | - |
| Treasury Notes | 5,725 | 5,725 | - | - | - |
| \$ | 380,560 | 134,051 | 43,982 | 200,128 | 2,399 |

City of Glendale CITY TREASURER







CITY CAPITAL ASSETS (IN THOUSANDS)

The City's investment in capital assets for its governmental and business-type activities as of June 30, 2012, amounts to \$1,348,240 (net of accumulated depreciation and related debt). This investment in capital assets includes land, natural gas reserve, buildings and improvements, machinery and equipment, infrastructure, and construction in progress. The total increase in the City's investment in capital assets for the current fiscal year was 0.5%; this represents a 1.5% decrease for governmental activities and a 3.7% increase for business-type activities. Major capital asset events during the current fiscal year included the following:

- In March 2011, the former Glendale Redevelopment Agency transferred real properties to the City for a total value of \$34,645. In June 2011, the Governor signed into law AB 1x 26, the Dissolution Act, that considered all transfers to be unauthorized if the transfers were done after December 31, 2010, and are therefore invalid. Further, in April 2012, the California State Controller's Office (SCO) issued correspondence directing the reversal of all the former Redevelopment Agency assets that were transferred to the City, and transfered those assets to the Successor Agency.
- At the close of the fiscal year, the Electric fund reflected a decrease of \$58,161 in construction in progress and increases of \$73,297 in machinery and equipment, \$1,792 in buildings & improvements, \$98 in land, and \$3,831 in natural gas reserve compared to prior year. The increases are primarily due to continuing repairs, overhaul, replacement, and upgrade of electrical systems, towers, turbines, and generating units, such as the Glorietta substation upgrade from 34kV to 69kV for increased power reliability and capacity, as well as the continuing reconstruction of substations to employ Smart Grid technology. The increases in natural gas reserve shows GWP's effort in meeting the statewide renewable portfolio of acquiring and using qualified renewable energy resources for its Glendale residents. The decrease in construction in progress is primarily due to completion of an aggressive capital improvement program started in 2007 and completion of various phases of \$100 million Smart Grid technology.





| | Government | al activities | Business-typ | e activities | Tot | al |
|--------------------------------|---------------|---------------|--------------|--------------|-----------|-----------|
| | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Land | \$ 405,495 | 434,921 | 15,141 | 15,043 | 420,636 | 449,964 |
| Natural Gas Reserve | - | - | 21,824 | 17,993 | 21,824 | 17,993 |
| Buildings and improvements | 289,465 | 268,286 | 376,620 | 402,816 | 666,085 | 671,102 |
| Machinery & equipment | 101,256 | 92,487 | 573,359 | 523,040 | 674,615 | 615,527 |
| Infrastructure | 280,391 | 262,799 | 125,225 | - | 405,616 | 262,799 |
| Construction in progress | 31,853 | 68,475 | 41,529 | 152,925 | 73,382 | 221,400 |
| Total capital assets | 1,108,460 | 1,126,968 | 1,153,698 | 1,111,817 | 2,262,158 | 2,238,785 |
| Less: Accumulated depreciation | (249,491) | (240,435) | (435,909) | (411,541) | (685,400) | (651,976) |
| Less: Gas depletion | - | - | (4,028) | (2,829) | (4,028) | (2,829) |
| Net of depreciation | \$ 858,969 | 886,533 | 713,761 | 697,447 | 1,572,730 | 1,583,980 |

CITY DEBT (IN THOUSANDS)

In the Government-wide Financial Statements and the proprietary fund types in the Fund Financial Statements, long-term debt and other obligations are reported as liabilities in the applicable governmental activities, businesstype activities, or proprietary fund statement of net assets. Bond premiums and discounts are deferred and amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premium or discount. Bond issuance costs are reported as deferred changes and amortized over the term of the related debt. In the governmental funds statement of revenues, expenditures and changes in fund balances, issuance of debt is recorded as another financing source in the respective fund. As of June 30,2012 City's Debt is comprised of

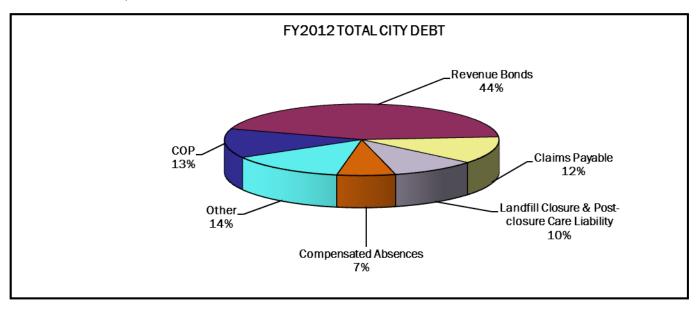
the following:

| FY 2012 DEBT COMPOSITION | Amount |
|---|---------------|
| Certificates of Participation (Police Facility) | \$ 50,700 |
| Revenue Bonds | 167,280 |
| Claims Payable | 46,742 |
| Landfill Closure & Post-closure Care Liability | 38,131 |
| Compensated Absences | 26,165 |
| Other | 52,445 |
| Total General Long Term Debt | \$ 381,463 |

| Debt Issue | Moody's | Standard & Poor's (S & P) | Fitch Ratings |
|---|-----------------|---------------------------------|---------------|
| Issuer Credit Rating (Implied General Obligation) | Aa1 | AAA | AA+ |
| Police building project (COP) | Aa2(Con)/VMIG 1 | AA+/A-1 | AA/F1 |
| Electric revenue bonds, 2003 | Aa3 | AA- | A+ |
| Electric revenue bonds, 2006 | Aa3 | AA- | A+ |
| Electric revenue bonds, 2008 | Aa3 | AA- | A+ |
| Water revenues bonds, 2008 | Aa3 | AA- | AA- |

In February 2010, the Standard & Poor's (S&P) Rating Services raised the City's General Obligation (GO) credit rating from 'AA+' to 'AAA.' The rating action reflects the S&P's view of the City's improved General Fund reserves and sound management practices.

As of June 30, 2011, the City has no General Obligation (G0) debt outstanding. At the same time, Standard & Poor's raised the City's long-term rating from 'AA' to 'AA+' on the City's outstanding Certificates of Participation (COPs).



FINANCIAL RATIOS (IN THOUSANDS)

Liquidity Ratios:

The current ratio and quick ratio indicate the City's ability to pay its bills. The current ratio represents the number of times the City's current assets could cover current liabilities. The quick ratio is the conservative version of the current ratio. It takes inventories out of the equation to include very liquid assets only. For the City of Glendale, the trend looks stable for both ratios. The fact that both ratios increased, compared to the prior year, shows an organization that is ready to meet its current obligations without any hardship in today's economic downturn.

| Liquidity Ratios: | 2012 | 2011 | 2010 |
|---------------------------|---------|---------|---------|
| Total Current Assets | 407,705 | 555,460 | 555,803 |
| Total Current Liabilities | 62,884 | 82,727 | 85,552 |
| Total Inventories | 6,408 | 6,152 | 6,673 |
| | | | |
| Current Ratio | 6.48 | 6.71 | 6.50 |
| Quick Ratio | 6.38 | 6.64 | 6.42 |

Debt Ratios:

The debt ratio gives an indication of the City's ability to issue new debt. The lower the organization's reliance on debt for asset formation, the less risky the organization is, since excessive debt can lead to a heavy repayment burden. City of Glendale debt ratio is hovering around 20-26% for the last three years, which is much lower than the industry average of 35% or higher. Since this ratio represents percentage of funds needed to purchase assets that were obtained through borrowing, it is safe to say that the City of Glendale uses very little debt financing to acquire its assets. Debt to Equity Ratio measures the organization's borrowing versus its equity. A higher ratio means an organization obtains assets through debt financing.

| Debt Ratios: | 2012 | 2011 | 2010 |
|----------------------|-----------|-----------|-----------|
| Total Assets | 2,059,200 | 2,226,232 | 2,179,448 |
| Total Liabilities | 420,737 | 570,565 | 525,425 |
| Total Net Assets | 1,638,463 | 1,655,667 | 1,654,023 |
| | | | |
| Debt Ratio | 20% | 26% | 24% |
| Debt To Equity Ratio | 26% | 34% | 32% |
| <u> </u> | | | |

SERVICE OPERATING INDICATORS

| | 2012 | 2011 | 2010 |
|---|-----------|--------------------------|-----------|
| Function/Program | | | |
| | | | |
| Police | | | |
| Physical arrests | 5,829 | 5,652 | 5,857 |
| Parking violations | 74,572 | 81,843 | 87,621 |
| Traffic violations | 18,566 | 25,667 | 23,990 |
| Fire | | | |
| Emergency responses | 16,591 | 15,447 | 15,424 |
| Fires extinguished | 372 | 349 | 333 |
| Refuse collection | | | |
| Refuse collected (tons per day) | 184 | 195 | 197 |
| Recyclables collected (tons per day) | 29 | 31 | 32 |
| Inert waste recycling - | | | |
| Brand Park landfill (tons per year) | 3,545 (| 1) 2,500 (1) | 3,000 |
| Other public works | | | |
| Street resurfacing (miles) | 5.85 (| 2) 5.56(2) | 5.30 |
| Street reconstructing (miles) | 0.68 | 0.70 | 0.50 |
| Potholes repaired (square feet per year) | 21,962 (| 3) 21,012 (3) | 16,449 |
| Parks and recreation | | | |
| Athletic field permits issued | 682 (| , | 930 |
| Community center admissions | 3,194 | 2,360 | 1,114 |
| Library | | | |
| Volumes in collections | 643,598 | 688,818 | 701,928 |
| Total volumes borrowed | 1,179,964 | 1,290,945 | 1,312,743 |
| Electric | | | |
| Average daily consumption (MWH) | 2,998 | 2,878 | 3,020 |
| Electricity generated (MWH) | 846,637 | 928,682 | 960,061 |
| Electricity purchased (MWH) | 1,289,843 | 1,195,972 (4) | 451,545 |
| Electricity sold - Retail (MWH) | 1,094,194 | 1,050,450 | 1,102,310 |
| Electricity sold - Wholesale (MWH) | 897,830 | 884,686 (4) | 185,665 |
| Peak demand (MW) | 316 | 336 | 300 |
| Water | | | |
| Average daily consumption | 00 | 04 | 00 |
| (millions of gallons) | 23 | 21 | 22 |
| Water mains breaks | 14 | 10 | 40.505 |
| Water purchased (AF) | 17,319 | 16,959 | 16,535 |
| Water sold (AF) | 26,809 | 24,796 | 25,489 |
| Wastewater | | | |
| Average daily sewage treatment (millions of gallons) | 15 | 20 | 20 |
| Transit | 13 | 20 | 20 |
| Total route miles | 822,432 | (6) 880,655 | 866,901 |
| Passengers | 2,543,532 | (6) 880,655 2,724,121 | 2,574,396 |

Notes:

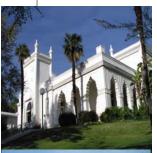
- Some inert water started to divert to an outside recycling company rather than using Brand Landfill.
- 2. More street resurfacing was done from FY 2010 to FY2012 compared to prior years in an effort to take advantage of the low street resurfacing costs resulting from the economic downturn.
- 3. As a result of Public Works
 Department increasing
 community outreach to
 citizens to report potholes
 for immediate repair,
 more potholes were repaired than ever in the
 past.
- 4. The increase in the purchase and sales of Megawatt Hours (MWHs) correlates to the increase in wholesale revenue and sales to other utilities of about \$27.5 million.
- Change the way permits are issued. One permit is issued per game instead of practices.

Source: CAFR statistical section, schedule 19





CITY OF GLENDALE LEADING INDICATORS



City of Glendale by the Numbers



Unemployment Rate 9.80%

S&P Bond Rating AA- & AAA

Moody's Bond Rating Aa1 & Aaa2

Current Ratio 6.48 times

Debt Ratio 20%

Total City Assets \$2,059,200,000

Total City Debt \$ 420,737,000

Total City Net Assets \$1,638,463,000

Population 192,654

Percent High School Graduate 83%

or Higher

Per Capita Personal Income \$41,791

Total Personal Income \$8,051,203,314

City Website http://www.ci.glendale.ca.us

City Address 613 E. Broadway, Glendale, CA

91206

City Phone (818) 548-4000















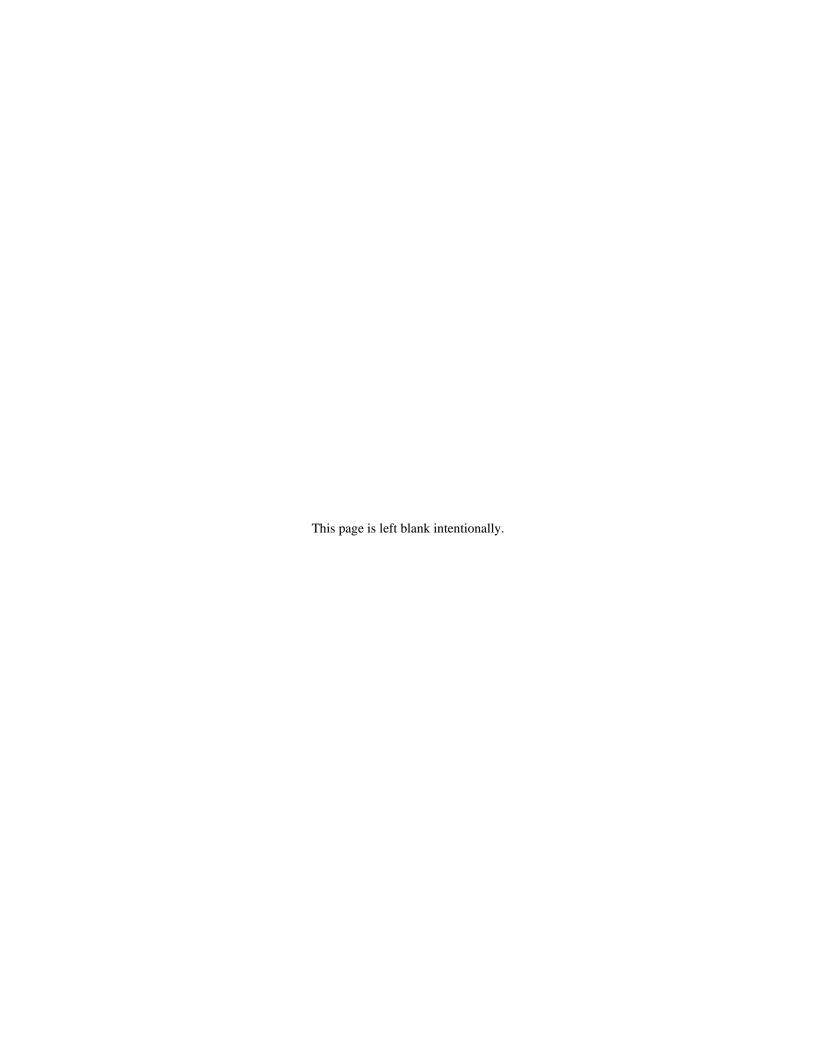
CITY OF GLENDALE WINDOW TO THE FUTURE

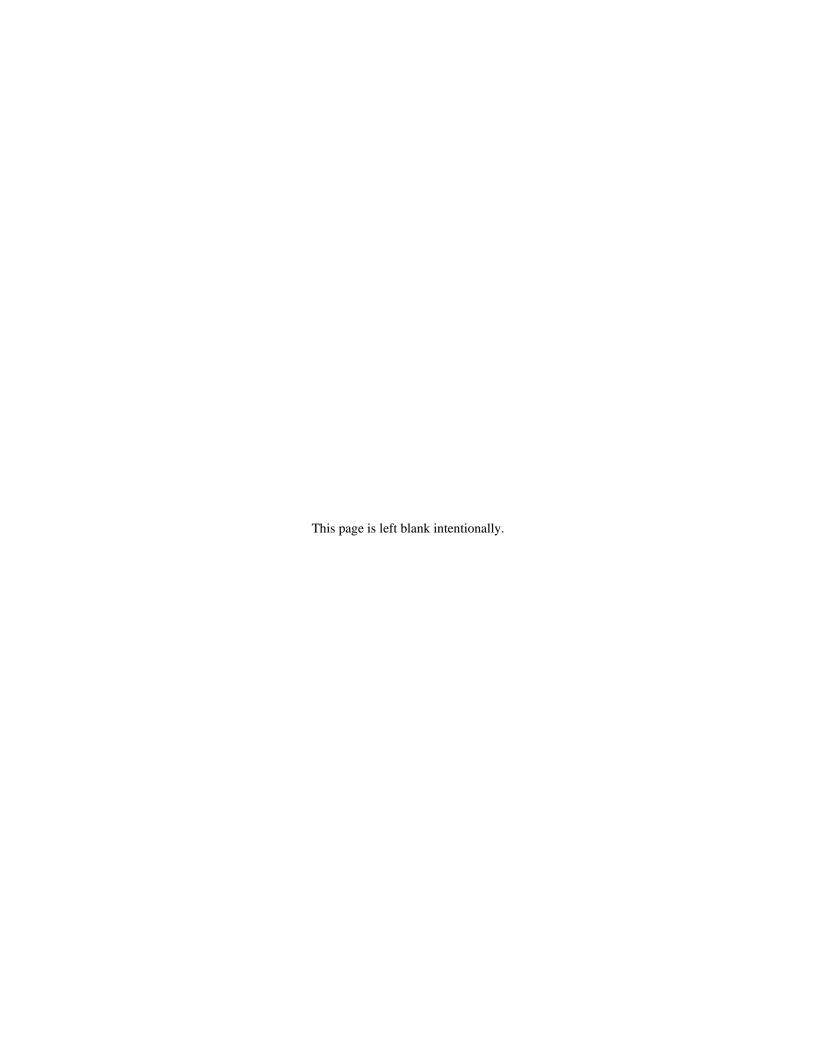
The City of Glendale is eager to share the development of future projects which are anticipated to be completed in the next few years. Our goal is that we may continue to be a burgeoning City which attracts more businesses, visitors, and residents. Here are some of the notable future projects:

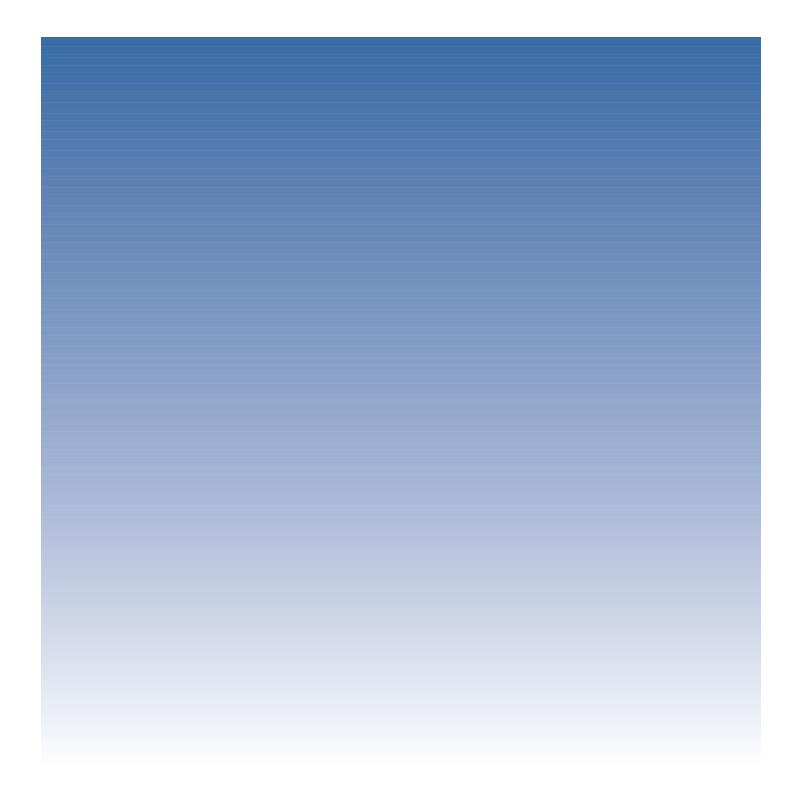
- Broadway Lofts—208 residential units, 30,000 SF ground entertainment uses
- Americana at Brand Expansion—addition of Nordstrom
- Mercedes Benz Dealership-New multi level service and parking structure and showroom renovation.
- Glendale Galleria Plaza remodel with addition of Bloomingdales













Popular Annual Financial Report www.ci.glendale.ca.us



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